

**CONVENIENCE TRANSLATION OF
CONSOLIDATED FINANCIAL STATEMENTS
AND AUDIT REPORT ORIGINALLY
ISSUED IN TURKISH**

**TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş.
AND ITS SUBSIDIARY**

**CONSOLIDATED FINANCIAL STATEMENTS
AND AUDIT REPORT FOR THE PERIOD
1 JANUARY - 31 DECEMBER 2016**



**CONVENIENCE TRANSLATION INTO ENGLISH OF
INDEPENDENT AUDITOR'S REPORT
ORIGINALLY ISSUED IN TURKISH**

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Türk Tuborg Bira ve Malt Sanayii A.Ş.

Report on the Consolidated Financial Statements

1. We have audited the accompanying consolidated financial statements of Türk Tuborg Bira ve Malt Sanayii A.Ş. (the "Company") and its Subsidiary (collectively referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2016 and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the period then ended and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Consolidated Financial Statements

2. The Group's management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Turkish Accounting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditor's Responsibility

3. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. Our audit was conducted in accordance with standards on auditing issued by the Capital Markets Board of Turkey and Independent Auditing Standards that part of Turkish Standards on Auditing issued by the Public Oversight Accounting and Auditing Standards Authority. Those standards require that ethical requirements are complied with and that the audit is planned and performed to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An independent audit involves performing procedures to obtain evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on independent auditor's professional judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to error or fraud. In making those risk assessments, the independent auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An independent audit includes also evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements

We believe that the independent audit evidence we have obtained during our audit is sufficient and appropriate to provide a basis for our audit opinion..



Opinion

4. In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Türk Tuborg Bira ve Malt Sanayii A.Ş. and its Subsidiary as at 31 December 2016 and their financial performance and cash flows for the year then ended in accordance with the Turkish Accounting Standards.

Other Matter

5. The consolidated financial statements of Türk Tuborg Bira ve Malt Sanayii A.Ş. as at and for the year ended 31 December 2015 were audited by other auditors whose report, dated 10 March 2016, expressed an unqualified opinion on those statements.

Other Responsibilities Arising From Regulatory Requirements

6. In accordance with subparagraph 4 of Article 398 of the Turkish Commercial Code (“TCC”) No: 6102; auditor’s report on the early risk identification system and committee has been submitted to the Company’s Board of Directors on 13 March 2017.
7. In accordance with subparagraph 4 of Article 402 of the TCC; no significant matter has come to our attention that causes us to believe that the Company’s bookkeeping activities for the period 1 January - 31 December 2016 is not in compliance with the code and provisions of the Company’s articles of association in relation to financial reporting.
8. In accordance with subparagraph 4 of Article 402 of the TCC; the Board of Directors submitted to us the necessary explanations and provided required documents within the context of audit.

PwC Bağımsız Denetim ve
Serbest Muhasebeci Mali Müşavirlik A.Ş.

Mehmet Karakurt
Partner

Istanbul, 13 March 2017

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY – 31 DECEMBER 2016

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TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT
31 DECEMBER 2016**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

Notes	Current Period Audited 31 December 2016	Prior Period Audited 31 December 2015
ASSETS		
Current assets	917.424	628.702
Cash and cash equivalents	27 297.196	312.923
Financial investments	166.490	167
- Financial assets at fair value through profit or loss	24 166.323	-
- Financial assets available for sale	24 167	167
Trade receivables	4 341.129	256.206
- Due from related parties	3 92	220
- Due from third parties	341.037	255.986
Other receivables	5 1.107	369
- Due from third parties	1.107	369
Inventories	6 98.149	47.674
Prepaid expenses	15 13.353	11.363
- Prepaid expenses from third parties	13.353	11.363
Non-current assets	368.134	282.690
Other receivables	5 171	151
- Due from third parties	171	151
Investment properties	7 1.553	1.596
Property, plant and equipment	8 341.478	260.766
- Land	1.755	1.701
- Land Improvements	3.989	3.148
- Buildings	30.752	25.234
- Machinery and equipment	128.657	91.184
- Motor vehicles	6.155	2.459
- Furniture and fixtures	146.514	127.417
- Construction in progress	23.656	9.623
Intangible assets	9 4.782	4.798
- Other Rights	4.782	4.798
Deferred tax assets	22 16.366	14.166
Prepaid expenses	15 3.784	1.213
- Prepaid expenses from third parties	3.784	1.213
TOTAL ASSETS	1.285.558	911.392

The accompanying notes are integral part of these consolidated financial statements.

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT
31 DECEMBER 2016**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

Notes	<i>Current Period Audited 31 December 2016</i>	<i>Prior Period Audited 31 December 2015</i>
LIABILITIES		
Current liabilities	517.611	386.438
Trade payables	4 118.778	83.465
- Due to related parties	3 1.569	3.549
- Due to third parties	117.209	79.916
Other payables	5 53.656	41.978
- Due to third parties	53.656	41.978
Deferred income	15 820	1.136
- Deferred income due to third parties	820	1.136
Current income tax liability	22 19.778	11.989
Short term provisions	93.718	77.373
- Provision for employee benefits	12 32.190	21.066
- Other short term provisions	10 61.528	56.307
Other current liabilities	16 230.861	170.497
- Current liabilities due to third parties	230.861	170.497
Non-current liabilities	20.906	15.451
Long term provisions	12.874	12.418
- Provision for employee benefits	12 12.874	12.418
Deferred tax liability	22 8.032	3.033
TOTAL LIABILITIES	538.517	401.889
EQUITY	747.041	509.503
Equity attributable to equity holders of the Group	747.041	509.503
Share capital	14 322.508	322.508
Adjustment to share capital	14 277.613	277.613
Share premium (discount)	14 154	154
Items that will not be reclassified to profits (losses)	(1.679)	(2.327)
- Revaluation of defined employee benefits (losses) plans	(1.679)	(2.327)
Accumulated profits or (losses)	14 (88.445)	(246.197)
Net profit or (loss) for the period	236.890	157.752
TOTAL EQUITY AND LIABILITIES	1.285.558	911.392

The accompanying notes are integral part of these consolidated financial statements.

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD 1 JANUARY- 31 DECEMBER 2016

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	<i>Notes</i>	<i>Current Period Audited 1 January- 31 December 2016</i>	<i>Prior Period Audited 1 January- 31 December 2015</i>
Profit or Loss			
Revenue	17	962.729	742.680
Cost of sales	17	(416.387)	(335.804)
GROSS PROFIT (LOSS) FROM COMMERCIAL OPERATIONS		546.342	406.876
GROSS PROFIT (LOSS)		546.342	406.876
General administrative expenses	18	(47.268)	(37.003)
Marketing, selling and distribution expenses	18	(238.266)	(189.095)
Other income from operating activities	19	10.754	8.897
Other expense from operating activities	19	(21.229)	(19.069)
PROFIT (LOSS) FROM OPERATING ACTIVITIES		250.333	170.606
Income from investing activities	20	77.362	43.731
Expense from investing activities	20	(14.890)	(10.619)
PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSES)		312.805	203.718
Finance expenses	21	(9.920)	(4.839)
PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX		302.885	198.879
Tax (expense) income, continuing operations		(65.995)	(41.127)
- Current period tax (expense) income	22	(63.358)	(42.830)
- Deferred tax (expense) income	22	(2.637)	1.703
PROFIT (LOSS) FROM CONTINUING OPERATIONS		236.890	157.752
PROFIT (LOSS)		236.890	157.752
Profit (loss), attributable to			
Non-controlling interests		-	-
Equity holders of the Group		236.890	157.752
		236.890	157.752
Earnings per share for net profit attributable to the equity holders of the parent company (full TL)			
	23	0,73	0,49
Other comprehensive income:			
Items that will not be reclassified to profit or (loss)		648	(1.674)
- Gains (losses) on remeasurements of defined benefit plans	12	810	(2.093)
- Taxes relating to components of other comprehensive income that will not be reclassified to profit or loss		(162)	419
- Taxes relating to remeasurements of defined benefit plans	22	(162)	419
OTHER COMPREHENSIVE INCOME (LOSS)		648	(1.674)
TOTAL COMPREHENSIVE INCOME (LOSS)		237.538	156.078
Allocation of comprehensive income:			
Non-controlling interests		-	-
Equity holders of the Group		237.538	156.078
		237.538	156.078

The accompanying notes are integral part of these consolidated financial statements.

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE PERIOD 1 JANUARY- 31 DECEMBER 2016**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

<i>Audited</i>	Share Capital	Adjustment to Share Capital	Share Premium /(Discount)	<i>Items That Will Not Be Reclassified To Profit or Loss</i>	<i>Accumulated Profit/ Losses</i>		Equity Holders of the Group	Total Equity
				Revaluation of Defined Emp. Benefits/(Loss)	Accumulated Profit/ (Losses)	Net Profit/(Loss) for the Period		
Prior Period								
1 January – 31 December 2015								
Balances at beginning	322.508	277.613	154	(653)	(366.199)	120.002	353.425	353.425
Transfers	-	-	-	-	120.002	(120.002)	-	-
Total comprehensive income (expense)	-	-	-	(1.674)	-	157.752	156.078	156.078
- Profit (loss) for the period	-	-	-	-	-	157.752	157.752	157.752
- Other comprehensive income (expense)	-	-	-	(1.674)	-	-	(1.674)	(1.674)
Balances at closing	322.508	277.613	154	(2.327)	(246.197)	157.752	509.503	509.503
Audited								
Current Period								
1 January – 31 December 2016								
Balances at beginning	322.508	277.613	154	(2.327)	(246.197)	157.752	509.503	509.503
Transfers	-	-	-	-	157.752	(157.752)	-	-
Total comprehensive income (expense)	-	-	-	648	-	236.890	237.538	237.538
- Profit (loss) for the period	-	-	-	-	-	236.890	236.890	236.890
- Other comprehensive income (expense)	-	-	-	648	-	-	648	648
Balances at closing	322.508	277.613	154	(1.679)	(88.445)	236.890	747.041	747.041

The accompanying notes are integral part of these consolidated financial statements.

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS OF CASH FLOWS FOR THE PERIOD 1 JANUARY – 31 DECEMBER 2016

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated.)

Notes	<i>Current Period Audited 1 January- 31 December 2016</i>	<i>Prior Period Audited 1 January- 31 December 2015</i>
Cash flows provided from operating activities:		
	236.890	157.752
Profit (loss) for the period		
- Profit (loss) for the period from continuing operations	236.890	157.752
Adjustments to reconcile net profit (loss) for the period:		
Adjustments for depreciation and amortisation expense	7-8-9 73.562	58.241
Adjustments for impairment loss (reversal)	5.810	3.106
Adjustments for impairment loss (reversal) of receivables	4 4.611	3.084
Adjustments for impairment loss (reversal) of inventory	6 1.199	22
Adjustments for provisions	32.274	26.996
Adjustments for (reversal of) provision related to employee benefits	12 27.053	18.196
Adjustments for (reversal of) provision related with legal case	10 1.559	1.559
Adjustments for (reversal of) provisions	10 3.662	7.241
Adjustments for interest (income) expenses	(30.269)	(17.641)
Adjustments for interest income	20 (30.352)	(18.987)
Unearned finance income due to sales	4 (84)	1.359
Unincurred finance expense due to purchases	4 167	(13)
Adjustments for fair value losses (gains)	267	-
Adjustments for fair value losses (gains) of financial assets	24 267	-
Adjustments for taxation (income) expense	22 65.995	41.127
Adjustments for losses (gains) on sale of fixed assets	(1.512)	2.254
Adjustments for losses (gains) on sale of tangible assets	20 (1.512)	2.254
Other adjustments for non-cash items	(1.067)	-
Adjustments for unrealised foreign exchange losses (gains)	(30.718)	(16.235)
Changes in working capital:		
Adjustments for decrease (increase) in trade receivables	(89.450)	(62.098)
Decrease (increase) in trade receivables from related party	3 128	(141)
Decrease (increase) in trade receivables from third party	4 (89.578)	(61.957)
Adjustments for decrease (increase) in other receivables	(758)	596
Decrease (increase) in other receivables from third party	5 (758)	596
Adjustments for decrease (increase) in inventories	6 (51.674)	(9.835)
Decrease/ (increase) in prepaid expenses	15 (4.561)	(9.234)
Adjustments for increase (decrease) in trade payables	35.146	13.929
Increase (decrease) in trade payables to related parties	3 (1.980)	1.839
Increase (decrease) in trade payables to third party	4 37.126	12.090
Adjustments for increase (decrease) in other payables	11.678	12.707
Increase (decrease) in other receivables from third party	5 11.678	12.707
Increase (decrease) in deferred income	15 (316)	1.136
Adjustments for increase (decrease) in working capital	60.364	50.361
Increase (decrease) in other liabilities	16 60.364	50.361
	311.661	253.162
Provisions paid related to employee benefits	12 (14.663)	(11.068)
Income taxes return (paid)	22 (55.569)	(43.834)
Net cash generated from operating activities	241.429	198.260

The accompanying notes are integral part of these consolidated financial statements.

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY – 31 DECEMBER 2016

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated.)

		<i>Current Period Audited 1 January- 31 December 2016</i>	<i>Prior Period Audited 1 January- 31 December 2015</i>
	Notes		
Cash flow from investing activities:			
Cash inflow from sale of tangible and intangible assets		4.605	773
Cash inflow from sale of tangible assets	8-20	4.605	773
Cash outflow from purchase of tangible and intangible assets		(156.241)	(105.093)
Cash outflow from purchase of tangible assets	8	(155.706)	(102.353)
Cash outflow from purchase of intangible assets	9	(535)	(2.740)
Interest received	20	30.352	18.484
Cash inflow from sale of equity or debt instruments of other companies	24	44.374	-
Cash outflow from acquisition of equity or debt instruments of other companies	24	(181.202)	-
Net cash used in investing activities		(258.112)	(85.836)
Net increase (decrease) in cash and cash equivalents before currency translation differences		(16.683)	112.424
Effect of currency translation differences on cash and cash equivalents		956	16.235
Net increase (decrease) in cash and cash equivalents		(15.727)	128.659
Cash and cash equivalents at the beginning of the period	27	312.923	184.264
Cash and cash equivalents at the end of the period		297.196	312.923

The accompanying notes are integral part of these consolidated financial statements.

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY – 31 DECEMBER 2016

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated.)

NOTE 1 - ORGANISATION AND NATURE OF OPERATIONS

Türk Tuborg Bira ve Malt Sanayii A.Ş. (“Türk Tuborg” or the “Company”) was incorporated in İzmir in 1969. The Company is engaged in production, sales and distribution of beer and malt to the domestic and international markets.

The Company is registered in the Turkish Capital Markets Board (“CMB”) and its shares have been traded on the Istanbul Stock Exchange Market (“BIST”) since 1989. As at 31 December 2016, the shares traded on BIST are 4,31% (31 December 2015: 4,31%) of the total shares. The ultimate shareholder and the party that controls the Company is International Beer Breweries Ltd. (“IBBL”) with a share of 95,69% (Note 14).

The average number of employees in the Company and Tuborg Pazarlama A.Ş., its subsidiary, (“Group”) as at 31 December 2016 is 1.018 (31 December 2015: 765).

The address of the registered office is follows:

Türk Tuborg Bira ve Malt Sanayii A.Ş.
Kemalpaşa Caddesi No: 258
Işıkkent 35070
İzmir

Subsidiary

The details of the subsidiary of the Company is as follows:

	Listed entity	Nature of operations	Core business
Tuborg Pazarlama A.Ş.	No	Selling and distribution	Selling and distribution of beer

The Company sells almost all of the beer which it produces to its subsidiary, Tuborg Pazarlama A.Ş. (“Tuborg Pazarlama” or “Subsidiary”), in which it holds a share of 99,99% (31 December 2015: 99,99%). Accordingly, Tuborg Pazarlama performs sales and distribution of such products in the domestic market.

Approval of the consolidated financial statements for issue:

The consolidated financial statements of the Group were approved by the Board of Directors of Türk Tuborg Bira ve Malt Sanayii A.Ş. for issue on 13 March 2017. The General Assembly of the Company and/or governmental authorities are entitled to modify the consolidated financial statements as enclosed herein.

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

2.1 Basis of presentation

a) Statement of compliance

The accompanying consolidated financial statements are prepared in accordance with the requirements of Capital Markets Board (“CMB”) Communiqué Serial II, No: 14.1 “Basis of Financial Reporting in Capital Markets”, which were published in the Official Gazette No:28676 on 13 June 2013. The accompanying financial statements are prepared based on the Turkish Accounting Standards/ Turkey Financial Reporting Standards (“TAS”/ “TFRS”) and interpretations that have been put into effect by the Public Oversight Accounting and Auditing Standards Authority (“KGG”) under Article 5 of the Communiqué.

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY – 31 DECEMBER 2016

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Consolidated financial statements and its notes are also presented in accordance with the model requirements as announced by the CMB’s statement issued on 7 June 2013 and 15 July 2016.

The Group and its subsidiary operating in Turkey maintains its accounting records and prepare its statutory financial statements in accordance with the principles and requirements issued by CMB, Turkish Commercial Code (“TCC”), tax legislation and the uniform chart of accounts issued by the Ministry of Finance. The consolidated financial statements, except for financial assets and liabilities presented with their fair values, are maintained under historical cost conversion in TL.

b) Presentation currency

Items included in the financial statements of each of the Group’s entities are measured using the currency of the primary economic environment in which the entity operates (“the functional currency”). The consolidated financial statements are presented in TL, which is the parent Company’s functional and presentation currency.

c) Adjustment of financial statements in hyperinflationary economies

With the decision taken on 17 March 2005, the CMB announced that, effective from 1 January 2005, the application of inflation accounting is no longer required for companies operating in Turkey and preparing their financial statements in accordance with the Turkish Accounting Standards. Accordingly, TAS 29, “Financial Reporting in Hyperinflationary Economies”, has not been applied in the consolidated financial statements for the accounting year commencing from 1 January 2005.

d) Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiary. Control is achieved when the Company;

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally.

The Company considers all relevant facts and circumstances in assessing whether or not the Company’s voting rights in an investee are sufficient to give it power, including:

- the size of the Company’s holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders’ meetings.

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY – 31 DECEMBER 2016

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

The details of the Company's subsidiary as at 31 December 2016 and 2015 are as follows:

<u>Subsidiary</u>	<u>Location of incorporation</u>	<u>Participation rate (%)</u>	<u>Voting power (%)</u>	<u>Core business</u>
Tuborg Pazarlama A.Ş.	Turkey	99,99%	99,99%	Selling and distribution of beer

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Company gains control until the date when the company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non controlling interests are not separately reported in the materiality principle of the accounting.

e) Comparatives and restatement of prior year consolidated financial statements

In order to allow the determination of the financial position and performance of the Group's consolidated financial statements are prepared in comparison with the previous period. When it is necessary, comparative figures are reclassified to comply with the presentation of the consolidated financial statements for the period and significant differences are disclosed. The Group has made certain reclassifications in its prior period financial statements and such reclassifications have no effect on equity, accumulated losses and net profit for the period.

- Companies do not declare consolidated tax return in Turkey. Therefore, due to the principle of presenting deferred tax position separately for the subsidiaries subject to consolidation, net deferred tax asset amounting to TL 11.133 in consolidated financial position of 31 December 2015 is shown in gross amounts as deferred tax asset of TL 14.166 and deferred tax liability of TL 3.033.
- Foreign exchange gain and foreign exchange loss resulting from bank deposits denominated in foreign currencies amounting to TL 23.658 and TL 7.423, respectively in 31 December 2015 that was originally presented at other operating income and other operating expenses in prior period consolidated financial statement, have been reclassified under income from investment activities and expense from investment activities in the current period, respectively.

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NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2.2 Changes in accounting policies

Any significant changes in the accounting policies are retrospectively applied and the consolidated financial statements of the preceding terms are restated. There has been no change in the accounting policies of the Group in the current year.

2.3 Changes in accounting estimates and errors

Any significant changes in accounting estimates are prospectively applied in consolidated financial statements and accounted for in the current and preceding periods. There has been no significant change in the accounting estimates of the Group in the current year.

In relation to errors identified in financial reporting, they are accounted for retrospectively and prior year financial statements are restated.

2.4 New and Revised Turkish Accounting Standards

2.4.1 New and Revised TASs affecting presentation and disclosure only

None.

2.4.2 New and Revised TASs affecting the reported financial performance and/ or financial position

None.

2.4.3 New and Revised TASs applied in 2016 with no material effect on the consolidated financial statements

Amendments to TAS 16 and TAS 38	<i>Clarification of Acceptable Methods of Depreciation and Amortisation</i> ¹
Amendments to TAS 16 and TAS 41 and amendments to TAS 1, TAS 17, TAS 23, TAS 36 and TAS 40	<i>Agriculture: Bearer Plants</i> ¹
Amendments to TFRS 11 and TFRS 1 Annual Improvements to 2011-2013 Cycle	<i>Accounting for Acquisition of Interests in Joint operations</i> ¹ <i>TFRS 1</i> ²
Amendments to TAS 1 Annual Improvements to 2012-2014 Cycle	<i>Disclosure Initiative</i> ² <i>TFRS 5, TFRS 7, TAS 34, TAS 19</i> ²
Amendments to TAS 27	<i>Equity Method in Separate Financial Statements</i> ²
Amendments to TFRS 10 and TAS 28	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i> ²
Amendments to TFRS 10, TFRS 12 and TAS 28	<i>Investment Entities: Applying the Consolidation Exception</i> ²
TFRS 14	<i>Regulatory Deferral Accounts</i> ²

¹ Effective for annual periods beginning on or after 31 December 2015.

² Effective for annual periods beginning on or after 1 January 2016.

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NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2.4.4 New and Revised TFRSs in issue but not yet effective

The Group has not applied the following new and revised TFRSs that have been issued but are not yet effective:

TFRS 2	<i>Share based payments</i> ²
TFRS 4	<i>Insurance contracts</i> ²
TAS 7	<i>Statement of cash flows</i> ¹
TFRS 9	<i>Financial Instruments</i> ²
TFRS 12	<i>Income Taxes</i> ¹
TFRS 15	<i>Revenue from Contracts with Customers</i> ²
Amendments to TFRS 15	<i>Revenue from Contracts with Customers</i>
TFRS 16	<i>Leases</i> ³
TAS 40	<i>Investment property</i> ²
Annual improvements to 2014-2016 cycle	<i>TFRS 1, TFRS 10, TFRS 12, TAS 28</i> ²
IFRIC 22	<i>Foreign currency transactions and advance consideration</i> ²

¹ Effective for annual periods beginning on or after 1 January 2017.

² Effective for annual periods beginning on or after 1 January 2018.

³ Effective for annual periods beginning on or after 1 January 2019.

2.5 Summary of significant accounting policies

2.5.1 Revenue recognition

Revenue is generated from beer sales to domestic and foreign dealers and customers and by-product sales. Revenues are recognised on an accrual basis at the time deliveries are made, the amount of revenue can be measured reliably and it's probable that the economic benefits associated with the transaction will flow to the Company at the fair value of considerations received or receivable. Net sales represent the invoiced value of goods shipped or services given without value added tax less sales returns and sales discounts (Note 17).

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Sale of goods:

Revenue from the sale of goods is recognized when all the following conditions are satisfied:

- The Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the entity; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

Interest income:

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

Rental income:

Rental income from investment properties is accounted for during the duration of rent agreement based on straight-line method.

2.5.2 Inventories

Inventories are stated at the lower of cost and net realizable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories held by the method most appropriate to the particular class of inventory, with valued on a weighted average basis. Net realizable value represents the estimated selling price less all estimated costs of completion and costs necessary to make a sale. When the net realizable value of inventory is less than cost, the inventory is written down to the net realizable value and the expense is included in the consolidated statement of profit or loss and other comprehensive income in the period the write-down or loss occurred. When the circumstances that previously caused inventories to be written down below cost no longer exist or when there is clear evidence of an increase in net realizable value because of economic circumstances, the amount of the write-down is reversed. The reversal amount is limited to the amount of the original write-down.

2.5.3 Property, plant and equipment

All other items of property, plant and equipment acquired before 1 January 2005 are carried at cost in the equivalent purchasing power of TL as at 31 December 2004 and items acquired after 1 January 2005 are carried at cost, less the subsequent depreciation and impairment loss. Borrowing costs directly attributable to the qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets in accordance with the Group's accounting policy. In 2016, the Group does not have any qualified assets.

Property, plant and equipment are capitalised and depreciated when they are fully commissioned and in a physical state to meet their designed production capacity. Residual values of property, plant and equipment are deemed as negligible.

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NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Depreciation is charged so as to write off the cost or valuation of assets, other than land and properties under construction, over their estimated useful lives, using the straight-line method. Land is not depreciated and carried at cost less accumulated impairment. Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets using the straight-line method.

The annual depreciation rates for property, plant and equipment, which are based on the approximate useful lives of such assets, are as follows:

	<u>Rate (%)</u>
Buildings and land improvements	2,5 - 4
Machinery and equipments	6,7 - 20
Furniture, fixtures and returnable bottles and crates	6,7 - 33
Motor vehicles	12,5 - 20

The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount. Impairment losses are recognised in consolidated statement of profit or loss and other comprehensive income.

Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

Repairs and maintenance are charged to the consolidated statements of income during the financial period in which they are incurred. The Group derecognises the carrying amounts of the replaced parts related to renovations regardless of whether the replaced parts were depreciated separately. Major overhauls are depreciated over shorter of their useful lives or the remaining useful life of the related assets.

2.5.4 Investment property

Investment property, which are properties, held to earn rentals and/or for capital appreciation is carried at cost less accumulated depreciation and any accumulated impairment losses. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day to day servicing of an investment property. Depreciation is provided on investment property on a straight line basis over 20-40 years.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in consolidated comprehensive profit or loss in the year of retirement or disposal.

2.5.5 Financial leasing

Leasing - the Group as Lessee

Assets held under finance leases are initially recognized as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the consolidated statement of financial position as a finance lease obligation.

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Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognized immediately in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalized in accordance with the Group's general policy on borrowing costs. Contingent rentals are recognized as expenses in the periods in which they are incurred.

Operating lease payments are recognized as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognized as an expense in the period in which they are incurred.

2.5.6 Intangible assets

Intangible assets are mainly composed of computer software and other related intangible assets none of which were internally generated. All other items of intangible assets acquired before 1 January 2005 are carried at cost in the equivalent purchasing power of TL as at 31 December 2004 and items acquired after 1 January 2005 are carried at cost, less the subsequent depreciation and impairment loss, if any, at the consolidated financial statements. Amortization is charged on a straight-line basis over their estimated useful lives of three years. The estimated useful life and amortization method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Residual values of intangible assets are deemed as negligible. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount.

2.5.7 Impairment of non-financial assets

At each reporting date, the Group assesses whether there is an impairment indication for the assets, stated at revalued amounts. When an indication of impairment exists, the Group estimates the recoverable amounts of such assets. Recoverable amounts of intangible assets that are not available for use, are estimated at each reporting date. An impairment loss is recognised for the amount by which the carrying amount of the asset or any cash-generating unit of that asset exceeds its recoverable amount, which is the higher of an asset's net selling price or value in use. Impairment losses are accounted for in the consolidated statement of profit or loss and other comprehensive income.

Impairment losses can be reversed to the extent that increased carrying amount of an asset shall not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years provided that increases in the recoverable amount of the asset can be associated with events that occur subsequent to the period in which the impairment loss was recognised.

2.5.8 Borrowing costs

Borrowings are recognised initially at the proceeds received, net of any transaction costs incurred. In subsequent periods, borrowings are measured at amortised cost using the effective yield method; any difference between the proceeds (net of transaction costs) and the redemption value is recognised at the consolidated statement of profit or loss and other comprehensive income as a finance cost over the period of the borrowings. Loans with a maturity of less than 12 months are included in current liabilities and in non-current liabilities with a maturity of longer than 12 months.

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Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

2.5.9 Financial instruments

a) Financial assets

The classification of financial assets depends on the purpose for which the financial assets were acquired. The Group management determines the classification of its financial assets at initial recognition and re-evaluates this designation at every reporting date.

The Group classifies its financial instruments in the following categories:

i. Loans and receivables

Receivables constitute non-derivative financial instruments, which are not quoted in active markets and have fixed or scheduled payments. Receivables without held-for-sale intention arise from the Group's supply of goods and service to any debtor. If the maturity of these instruments are less than 12 months, these receivables are classified in current assets and if more than 12 months, classified in non-current assets. The receivables are included in trade receivables and other receivables in the consolidated statement of financial position. Receivables are recognised initially at the proceeds received, net of any transaction costs incurred. In subsequent periods, receivables are stated at amortised cost using the effective yield method. The effective interest method is a method of calculating the amortized cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period.

ii. Available-for-sale financial assets

Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as available-for-sale. These are included in non-current assets unless management has expressed the intention of holding the investment for less than 12 months from the statement of financial position date or unless they will need to be sold to raise operating capital, in which case they are included in current assets. The Group management determines the appropriate classification of its investments at the time of the purchase and re-evaluates such designation on a regular basis.

All financial investments are initially recognised at cost, being the fair value of the consideration given and including acquisition charges associated with the investments, and subsequently carried at fair value. The financial assets which the group has a participation rate less than 20% and are classified as available-for-sale investments, are carried at market value when there is quoted market price, they are carried at fair value by using generally accepted valuation techniques, when there is no active market for the financial asset quoted not active.

When there is no quoted market price, and when a reasonable estimate of fair value could not be determined as a result of being other methods inappropriate and unworkable, available-for-sale investments acquired before 1 January 2005 are carried at cost expressed in purchasing power of TL as at 31 December 2004 and available-for-sale investments acquired after 1 January 2005 are carried at cost, less impairment losses, if any. Impairment losses are recognized at consolidated statement of profit or loss and other comprehensive income.

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iii. Financial assets as at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Fair value of the financial assets recognized immediately in profit or loss as an investment income or loss from investment activities.

Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each statement of financial position date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted. For financial assets carried at amortized cost, the amount of the impairment is the difference between the asset’s carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables where the carrying amount is reduced through the use of an allowance account. When a trade receivable is uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in profit or loss.

For financial assets measured at amortized cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

For financial assets carried at cost, if there is objective evidence of impairment, the amount of the impairment loss is measured as the difference between carrying amount and the present value of estimated future cash flows discounted at the current rate of return for a similar financial asset. Once an impairment loss has been recognised on a financial asset recognised at cost, it is not permitted to recognize a reversal.

For available for sale financial assets, a significant or prolonged decline in the fair value of the assets below its cost is considered as an objective indicator of impairment. Cumulative loss that had been recognised directly in equity shall be removed from equity and recognised in the profit or loss even though the financial asset has not been derecognised. The amount of the cumulative loss that is removed from equity and recognized in profit or loss shall be the difference between the acquisition cost and current fair value, less any impairment loss on that financial asset previously recognised in profit or loss.

b) Financial liabilities

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below. Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

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i. Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

2.5.10 Foreign currency transactions

For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TL. In preparing the financial statements of the individual entities, transactions in currencies other than TL (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transactions. At each statement of financial position date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the statement of financial position date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences are recognized in profit or loss in the period in which they arise.

2.5.11 Earnings per share

Earnings per share disclosed in the consolidated statement of profit or loss and other comprehensive income are determined by dividing net profit for the year by the weighted average number of shares that have been outstanding during the year.

Companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the year has been adjusted in respect of bonus shares issues and other similar movements without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and for each earlier year.

2.5.12 Events after the reporting period

Subsequent events, announcements related to net profit or even declared after other selective financial information has been publicly announced, include all events that take place between the statement of financial position date and the date when statement of financial position was authorised for issue.

In the case that events require a correction to be made occur subsequent to the reporting period, the Group makes the necessary corrections to the consolidated financial statements. Moreover, the events that occur subsequent to the statement of financial position date and not require a correction to be made are disclosed in accompanying notes, where the decisions of the users of consolidated financial statements are affected.

2.5.13 Provisions, contingent assets and contingent liabilities

Provisions are recognized when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the statement of financial position date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

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Possible assets or obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the company are not included in consolidated financial statements and treated as contingent assets or liabilities.

2.5.14 Related parties

For the purpose of the consolidated financial statements, shareholders, financial investments, International Beer Breweries Ltd Group companies, key management personnel, members of board of directors, close family members together with companies controlled, jointly controlled or significantly influenced by them are considered as and referred to as related parties.

2.5.15 Operating segments

Due to the fact that the Group only operates in one single industrial segment, that a substantial part of its operations occur in Turkey and that all of its assets are located in Turkey, the financial information are not required to be reported by segments.

2.5.16 Taxation and deferred income taxes

Tax legislation which is effective in Turkey does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated financial statements, have been calculated on a separate-entity basis.

Income tax expense represents the sum of the tax currently payable and deferred tax.

i. Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group’s liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the statement of financial position date.

ii. Deferred tax

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which is used in the computation of taxable profit, and is accounted for using the statement of financial position liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

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Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the statement of financial position date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

iii. Current and deferred tax for the period

Current and deferred tax are recognized as in profit or loss, except when they relate to items that are recognized in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in other comprehensive income or directly in equity respectively.

2.5.17 Benefits provided to employees

Under Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Group. Such payments are considered as being part of defined retirement benefit plan as per TAS 19.

The retirement benefit obligation recognized in the statement of financial position represents the present value of the defined benefit obligation. All actuarial gains and losses are charged to consolidated statement of profit or loss and other comprehensive income.

2.5.18 Statement of cash flows

In the consolidated statement of cash flows, the consolidated cash flows for the term are classified and reported basing upon the operations, investment and financing activities. Consolidated cash flows from operating activities indicate the consolidated cash flows from the Group's activities. Consolidated cash flows related with the investment activities indicate the consolidated cash flows which the Group uses and acquires in its investment activities. Cash flows related with the financing activities indicate the consolidated resources which the Group uses in its financing activities and the repayments of such resources.

Cash and cash equivalents include the cash and bank deposits as well as short-term high-liquidity investments with certain amounts and with maturities equal to or less than 3 months, which may be easily liquidated.

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2.5.19 Capital and dividends

Ordinary shares are classified as capital. As approved, the proportionate capital increases as applied to existing shareholders are reported at their nominal values. Dividend payments of ordinary shares are entered in the records in the term when they are described in the capital. And stock issuance premiums represent the difference between the face values of the publicly traded stocks and their sales prices.

2.6 Critical accounting estimates and judgments

Preparation of consolidated financial statements requires disclosure of assets and liabilities, contingent assets and liabilities as at statement of financial position date and utilization of estimates and assumptions that can affect income and expense amounts. The results of these estimations and assumptions can differ from the actual results even these estimations and assumptions are based on the management’s best estimate.

Significant estimates of the Group management are as follows:

a) Impairment of available-for-sale financial assets

The Group reviews its portfolio of available-for-sale financial assets for potential impairment. The determination of impairment requires management to use significant judgment especially in available-for-sale financial assets that do not have independent market valuation benchmarks.

In making its assessment, the Group evaluates various factors including the financial health of and outlook of the investee, the significance in the decline in the fair value of the investment and whether the decline is prolonged or temporary. In this respect, available-for-sale investments of the Group are stated at their costs less impairment losses, if any.

The Group did not recognize some of the deferred income tax assets arising from tax losses carried forward relating to certain subsidiaries as their future utilization is not highly probable. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

b) Income taxes

Significant judgment is required to determine the Group provision for income taxes. The Group estimates its liabilities for tax obligations. When the final tax outcome is known, the actual positions may vary from these estimates and adjustments to deferred income tax positions may be required.

c) Provision for doubtful receivables

Impairment loss in the trade receivables and other receivables are based upon the Group management’s evaluation about the volume of the amount of trade, past experiences and overall economic conditions.

Where the final results of these estimates differ from those initially recorded, these differences could affect the provision for impairment of trade receivables and the income statement in the period in which they are determined. If there is a change in estimations, effect of these changes will be recognised prospectively.

d) Useful lives of the assets

The useful economic lives of the assets of the Group are determined on the acquisition date of such assets and reviewed at regular intervals by the Group management. The Group determines the useful life of an asset in consideration of the estimated benefit of such asset. Such evaluation is based upon the Group’s experience with similar assets. In determining the useful life of an asset, the Group further considers the condition of the assets becoming useless in a technical and/or commercial manner as a consequence of the changes or developments in the market. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for and prospective basis.

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NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

e) *Provision for employment termination benefits*

The Group management employs actuary evaluation methods in order to estimate the severance pay liability. The provision for severance pay has been calculated at its current net amount of any liability amounts which shall arise in the future due to the retirement of all the employees and reflected in the consolidated financial statements enclosed herein. Accordingly, the following estimates have been used in the calculation of the total liability:

	<u>31 December 2016</u>	<u>31 December 2015</u>
Discount rate	5,19%	4,50%
Probability of retirement	95,5%	95,7%

Basic assumption is the increase of the ceiling liability determined for each annual service in proportion with the inflation rate. Thus, the discount rate applied shows the actual rate which has been cleared of the expected impacts of the inflation. Provision is made for the present value of the defined benefit obligation calculated using the projected unit credit method. All actuarial gains and losses are recognized in the consolidated statements of comprehensive income.

2.7 Restatement and errors in the accounting estimates

Group management has made some corrections related to prior years about the indexing and depreciation calculation of property, plant and equipment and investment property amounted to TL 1.067 and the accounting of vacation pay amounted to TL 1.096 during 2016 while the net effect of these corrections are amounted to TL 29. It has been adjusted by reclassification in the other expenses from operating activities, marketing selling and distribution expenses and cost of sales according to materiality principle of accounting.

NOTE 3 - RELATED PARTY DISCLOSURES

a) Due from related parties:

TL 92 (31 December 2015: TL 220).

b) Due to related parties:

	<u>31 December 2016</u>	<u>31 December 2015</u>
Desa Enerji Elektrik Üretim A.Ş. ("Desa Enerji")	1.375	1.342
United Romanian Breweries Bereprod SRL ("URBB")	104	2.124
Other	90	83
	<u>1.569</u>	<u>3.549</u>

Due to related parties has a weighted average maturity of one month (31 December 2015: one month).

c) Product and service sales:

TL 2.343 (31 December 2015: TL 1.870).

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NOTE 3 - RELATED PARTY DISCLOSURES (Continued)

d) Product and service purchases:

	1 January- 31 December 2016	1 January - 31 December 2015
Desa Enerji	13.945	12.965
URBB	10.711	13.399
Other	377	244
	25.033	26.608

The Group purchases electricity and hot water from Desa Enerji.

e) Key management compensation:

Key management includes general manager, vice presidents and directors. The compensation paid or payable to key management for employee service is shown below:

	1 January- 31 December 2016	1 January - 31 December 2015
Short-term employee benefits	12.448	10.553
Post-employment benefits	-	-
Termination benefits	-	-
Share-based payments	-	-
Other	530	442
	12.978	10.995

NOTE 4 - TRADE RECEIVABLE AND PAYABLES

a) Short-term trade receivables:

	31 December 2016	31 December 2015
Customer current accounts	307.527	214.455
Credit card receivables	37.059	44.726
Notes receivables and customer cheques	33.407	29.234
Due from related parties (Note 3)	92	220
	378.085	288.635
Less: Provision for doubtful receivables	(33.949)	(29.338)
Unincurred finance income	(3.007)	(3.091)
	341.129	256.206

The effective weighted average interest rate applied to TL denominated receivables is 8,11% p.a. (31 December 2015: 10,99% p.a.) as of 31 December 2016. Trade receivables are all short term with a weighted average maturity of one month (31 December 2015: one month).

The amount of overdue trade receivables as of 31 December 2016 is TL 14.458 (31 December 2015: TL 7.174) and the aging of such receivables and credit risk analysis are disclosed in Note 25 in detail.

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NOTE 4 - TRADE RECEIVABLE AND PAYABLES (Continued)

Movements in the provision for doubtful receivables are as follows:

	2016	2015
1 January	(29.338)	(26.254)
Reversal of current year provision (Note 19)	400	240
Charged to the consolidated statement of profit or loss and other comprehensive income (Note 19)	(5.011)	(3.324)
31 December	(33.949)	(29.338)

Trade receivables are assessed by Group management on the basis of past experiences and required provision for impairment is booked. In relation to the calculation of such provision, guarantees received from customers are considered. Therefore, considering the past experiences the Group management believes that there is no additional doubtful risk for the collection of receivables.

b) Short-term trade payables:

	31 December 2016	31 December 2015
Supplier current accounts	108.046	72.116
Due to related parties (Note 3)	1.569	3.549
Accrued expenses	9.413	8.217
Less: Unearned finance expense	(250)	(417)
	118.778	83.465

The effective weighted average interest rate on TL denominated payables is 8,10% p.a. as of 31 December 2016 (31 December 2015: 10,93% p.a.). Short term payables have a weighted average maturity of one month (31 December 2015: one month).

NOTE 5 - OTHER RECEIVABLE AND PAYABLES

a) Short-term other receivables:

	31 December 2016	31 December 2015
Deposit and guarantees given	468	160
Value added tax receivable	347	-
Advances given for business purposes	189	139
Other	103	70
	1.107	369

b) Long-term other receivables:

Deposit and guarantees given	171	151
	171	151

c) Other payables:

Deposits received	53.656	41.978
	53.656	41.978

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NOTE 6 - INVENTORIES

	31 December 2016	31 December 2015
Raw material	26.173	19.093
Work in progress	22.460	14.230
Finished and trade goods	41.733	9.566
Other	7.783	4.785
	98.149	47.674

At 31 December 2016, other inventories are mainly composed of spare parts amounting to TL 5.972 (31 December 2015: TL 3.856).

At 31 December 2016, finished goods amounting to TL 43.019 (31 December 2015: TL 9.653) are stated at their net realizable values by recording an obsolescence provision amounting to TL 1.286 (31 December 2015: TL 87) while the other inventory items are valued at their costs.

Cost of materials recognized as expense and included in cost of sales amounts to TL 208.233 (31 December 2015: TL 191.473) (Note 17).

NOTE 7 - INVESTMENT PROPERTIES

	1 January 2016	Correction(*)	Additions	Disposals	Transfers	31 December 2016
<u>Buildings and land improvements:</u>						
Cost	3.297	148	-	-	-	3.445
Accumulated depreciation	(1.701)	(77)	(114)	-	-	(1.892)
Net book value	1.596					1.553

(*) Note 2.7.

	1 January 2015	Additions	Disposals	Transfers	31 December 2015
<u>Buildings and land improvements:</u>					
Cost	3.297	-	-	-	3.297
Accumulated depreciation	(1.593)	(108)	-	-	(1.701)
Net book value	1.704				1.596

Total rental income from the investment properties in 2016 amounts to TL 157 (31 December 2015: TL 144) (Note 20). There are no operating expenses arising from the investment property.

As at 31 December 2016, the fair value of Group’s investment properties, of which is carried at cost less accumulated depreciation, have been determined by TSKB Gayrimenkul Değerleme ve Danışmanlık A.Ş.

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NOTE 7 - INVESTMENT PROPERTIES (Continued)

Details of the Group’s investment properties and information about the fair value hierarchy as at 31 December 2016 are as follows:

	Fair values as at 31 December 2016			
	31 December 2016	Level 1 TL	Level 2 TL	Level 3 TL
Commercial property unit located in Ankara	4.220	-	4.220	-
Commercial property unit located in İzmir	2.350	-	2.350	-

NOTE 8 - PROPERTY, PLANT AND EQUIPMENT

Movements of property, plant and equipment between 1 January and 31 December 2016 were as follows:

	1 January 2016	Correction(*)	Additions	Disposals	Transfers(**)	31 December 2016
Cost:						
Land	1.701	62	-	(8)	-	1.755
Land improvements	12.180	418	756	-	332	13.686
Buildings	75.461	2.839	730	(1)	6.667	85.696
Machinery and equipment	358.855	11.313	5.488	(9.866)	43.502	409.292
Furniture and fixtures	278.517	21.197	73.188	(37.108)	5.052	340.846
Motor vehicles	5.343	45	4.417	(426)	-	9.379
Construction in progress	9.623	-	71.127	-	(57.094)	23.656
	741.680	35.874	155.706	(47.409)	(1.541)	884.310
Accumulated depreciation:						
Land improvements	(9.032)	(410)	(255)	-	-	(9.697)
Buildings	(50.227)	(2.206)	(2.511)	-	-	(54.944)
Machinery and equipment	(267.671)	(11.001)	(11.248)	9.285	-	(280.635)
Furniture and fixtures	(151.100)	(21.217)	(56.631)	34.616	-	(194.332)
Motor vehicles	(2.884)	(44)	(711)	415	-	(3.224)
	(480.914)	(34.878)	(71.356)	44.316	-	(542.832)
Net book value	260.766					341.478

(*) Note 2.7.

(**) Note 9.

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NOTE 8 - PROPERTY, PLANT AND EQUIPMENT (Continued)

Movements of property, plant and equipment between 1 January and 31 December 2015 were as follows:

	1 January 2015	Additions	Disposals	Transfers(*)	31 December 2015
Cost:					
Land	1.701	-	-	-	1.701
Land improvements	10.509	358	-	1.313	12.180
Buildings	71.633	758	(3)	3.073	75.461
Machinery and equipment	322.816	1.860	(75)	34.254	358.855
Furniture and fixtures	233.921	62.457	(27.848)	9.987	278.517
Motor vehicles	4.401	1.011	(69)	-	5.343
Construction in progress	24.001	35.909	(24)	(50.263)	9.623
	668.982	102.353	(28.019)	(1.636)	741.680
Accumulated depreciation:					
Land improvements	(8.804)	(228)	-	-	(9.032)
Buildings	(48.053)	(2.174)	-	-	(50.227)
Machinery and equipment	(258.663)	(9.083)	75	-	(267.671)
Furniture and fixtures	(131.131)	(44.838)	24.869	-	(151.100)
Motor vehicles	(2.372)	(560)	48	-	(2.884)
	(449.023)	(56.883)	24.992	-	(480.914)
Net book value	219.959				260.766

(*) Note 9.

Current year depreciation and amortisation expenses of TL 49.980 (31 December 2015: TL 39.621) have been charged to cost of production (Note 17), TL 20.099 (31 December 2015: TL 16.452) to marketing, selling and distribution costs (Note 18) and TL 3.483 (31 December 2015: TL 2.168) to general administrative expenses (Note 18).

Net book value of returnable bottles and crates classified under “Furniture and fixtures” amounts to TL 81.391 (31 December 2015: TL 75.207) at 31 December 2016.

There is no mortgage and pledge on property, plant and equipment as of December 31, 2016 and 2015.

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NOTE 9 - INTANGIBLE ASSETS

The movements of intangible assets and related accumulated amortisation for the years ended 31 December were as follows:

	1 January 2016	Correction(*)	Additions	Disposals	Transfers(**)	31 December 2016
Other Rights	16.229	99	535	-	1.541	18.404
Accumulated amortisation	(11.431)	(99)	(2.092)	-	-	(13.622)
Net book value	4.798					4.782

(*) Note 2.7.

(**) Note 8.

	1 January 2015	Additions	Disposals	Transfers(*)	31 December 2015
Other Rights	11.853	2.740	-	1.636	16.229
Accumulated amortisation	(10.181)	(1.250)	-	-	(11.431)
Net book value	1.672				4.798

(*) Note 8.

Rights are mainly composed of computer software. There were not any internally generated intangible assets.

NOTE 10 - PROVISIONS, CONTINGENT ASSETS AND CONTINGENT LIABILITIES

a) Other short-term provisions:

	31 December 2016	31 December 2015
Provision for excise duty (*)	30.778	29.219
Provision for sales discounts	27.280	23.165
Other	3.470	3.923
	61.528	56.307

(*) The Group management has allocated a provision of TL 30.778 (31 December 2015: TL 29.219) (for the principal of excise tax and its overdue charge) for the difference between the excise tax published in the Official Gazette dated 26 August 2005 and in the list no. 3 attached to the Excise Tax Act published in the Official Gazette dated 31 December 2004.

Movements of provision for excise duty in the current year are as follows:

	2016
1 January	29.219
Charge for the period	1.559
31 December	30.778

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NOTE 10 - PROVISIONS, CONTINGENT ASSETS AND CONTINGENT LIABILITIES (Continued)

b) Contingent assets and liabilities:

The Group management has filed legal actions for the cancellation and return of the excise tax and value added tax which was paid previously for September 2005 and January 2006. 38 of those legal actions filed for the cancellation and return of the excise tax and VAT were concluded against Türk Tuborg while the jurisdiction is continued for the others. As at 31 December 2016, the total value of legal actions is amounted to TL 7.173 (31 December 2015: TL 7.900) in relation to those legal actions not finalized yet.

As at 31 December 2016, the Group has letters of guarantee given amounting to TL 9.087 (31 December 2015: TL 7.746). The schedule for guarantee, pledge, mortgage and bails (GPM) given by the Group is as follows:

	31 December 2016	31 December 2015
A. Total value of GPM provided in favour of the Company itself	9.087	7.746
i. TL	9.087	7.746
B. Total value of GPM provided in favour of the subsidiary	180.716	119.537
C. Total value of GPM provided in favour of third parties engaged in ordinary course of operations	-	-
D. Total value of other GPM	-	-
i. Provided in favour of the main shareholder	-	-
ii. Provided in favour of related parties excluding those mentioned at article B and C above	-	-
iii. Provided in favour of third parties excluding those mentioned at C above	-	-
	189.803	127.283

The ratio of total value of other GPM to equity is 0% at 31 December 2016 (31 December 2015 : 0%).

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NOTE 11 - COMMITMENTS

Commitments related to operational leaseings as of 31 December 2016 and 2015 are indicated below:

Foreign currency	31 December 2016			
	1 year		1- 5 years	
	Original currency (thousands)	TL equivalent	Original currency (thousands)	TL equivalent
Euro	1.671	6.199	1.926	7.145
USD	58	204	-	-
TL	-	1.156	-	793
		7.559		7.938

Foreign currency	31 December 2015			
	1 year		1- 5 years	
	Original currency (thousands)	TL equivalent	Original currency (thousands)	TL equivalent
Euro	1.600	5.084	1.076	3.419
USD	58	169	-	-
TL	-	2.796	-	1.379
		8.049		4.798

TL 10.326 (31 December 2015: TL 7.859) has been recognized as a current year rent expense in the consolidated statement of profit or loss.

NOTE 12 - EMPLOYEE BENEFITS

a) Short term provision for employee benefits:

	31 December 2016	31 December 2015
Vacation pay obligation and other provisions	32.190	21.066
	32.190	21.066

Movements of vacation pay obligation and other provisions in the current year are as follows:

	2016
1 January	21.066
Payment in the current year	(13.144)
Charge for the period	24.268
31 December	32.190

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NOTE 12 - PROVISION FOR EMPLOYEE BENEFITS (Continued)

b) Long term provision for employee benefits:

	31 December 2016	31 December 2015
Provision for employment termination benefit	12.874	12.418
	12.874	12.418

Under Turkish Labor Law, the Group is required to pay termination benefits to each employee who has completed certain years of service and whose employment is terminated without due cause, who is called up for military service, dies or retires after completing 25 years of service and reaches the retirement age (58 for women and 60 for men).

The amount payable consists of one month’s salary limited to a maximum of TL 4.297,21 for each period of service at 31 December 2016 (31 December 2015: TL 3.828,37).

Retirement pay liability is not subject to any kind of funding legally. Provision for retirement pay liability is calculated by estimating the present value of probable liability amount arising due to retirement of employees. TAS 19 Employee Benefits stipulates the development of company’s liabilities by using actuarial valuation methods under defined benefit plans. In this direction, actuarial assumptions used in calculation of total liabilities are described as follows:

The principal assumption is that the maximum liability for each year of service will increase parallel with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying financial statements as at 31 December 2016, the provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees. The provisions at the respective balance sheet dates have been calculated with the assumption of 5,19% real discount rate (31 December 2015: 4,50%) calculated by using 6% annual inflation rate and 11,50% discount rate.

Estimated amount of retirement pay not paid due to voluntary leaves is also taken into consideration as 4,50% for employees with 0-15 years of service (31 December 2015: 4,30%), and 0% for those with 16 or more years of service. As the maximum liability is revised semiannually, the maximum amount of TL 4.426,16 effective from 1 January 2017 has been taken into consideration in calculation of provision from employment termination benefits (1 January 2016: TL 4.092,53).

Movements of the provision for employment benefits were as follows:

	2016	2015
1 January	12.418	7.647
Service cost	1.289	3.441
Interest cost	1.496	255
Actuarial (gain) / loss	(810)	2.093
Paid during the year	(1.519)	(1.018)
31 December	12.874	12.418

The total of service cost and interest cost for the year is amounted to TL 2.785 (31 December 2015: TL 3.696). TL 13 (31 December 2015: TL 340) has been charged to general administrative expenses, TL 1.222 (31 December 2015: TL 1.082) has been charged to cost of production and TL 1.550 (31 December 2015: TL 2.274) has been charged to marketing, selling and distribution expenses, respectively.

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NOTE 13 - EXPENSES BY NATURE

	1 January- 31 December 2016	1 January- 31 December 2015
Revenue	962.729	742.680
Other income from operating activities	10.754	8.897
Income from investing activities	77.362	43.731
Total revenue	1.050.845	795.308
Cost of direct materials and change in stocks	(208.233)	(191.473)
Personnel expenses	(122.071)	(82.273)
Depreciation and amortisation	(73.562)	(58.241)
Marketing expenses	(51.686)	(37.624)
Other production cost	(128.832)	(83.274)
Other expense	(153.656)	(138.705)
Finance expense	(9.920)	(4.839)
Total expense	(747.960)	(596.429)
Profit before taxes	302.885	198.879
Tax expense	(65.995)	(41.127)
Net profit for the year	236.890	157.752

NOTE 14 - CAPITAL RESERVES AND OTHER SHARE CAPITAL RESERVES

a) Share capital:

The Company adopted the registered share capital system available to companies registered with the CMB and set a limit on its registered share capital representing registered type shares with a nominal value of 1 full TL. The Company’s historical authorized registered share capital at 31 December 2016 and 2015 is as follows:

	31 December 2016	31 December 2015
Registered share capital (historical values)	500.000	500.000
Share capital with a nominal value	322.508	322.508

The compositions of the Company’s share capital at 31 December 2016 and 2015 were as follows:

	<u>31 December 2016</u>		<u>31 December 2015</u>	
	TL	Share (%)	TL	Share (%)
International Beer Breweries Ltd	308.597	95,69	308.597	95,69
Public quotation	13.911	4,31	13.911	4,31
	322.508		322.508	

There are 32.250.825.300 (31 December 2015: 32.250.825.300) units of shares with a face value of full TL 0,01 each at 31 December 2016. There are no privileged stocks.

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NOTE 14 - CAPITAL RESERVES AND OTHER SHARE CAPITAL RESERVES (Continued)

	Historical value	Restated value	Adjustment to share capital
Share capital	322.508	600.121	277.613

b) Other equity items:

	31 December 2016	31 December 2015
Adjustment to share capital	277.613	277.613
Share premium	154	154
	277.767	277.767

The legal reserves consist of first and second reserves, appropriated in accordance with the TCC. The TCC stipulates that the first legal reserve is appropriated out of statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the Company's paid-in capital. The second legal reserve is appropriated at the rate of 10% per annum of all cash distributions in excess of 5% of the paid-in capital.

Other equity items shall be carried at the amounts in accordance with the Turkish Accounting Standards.

c) Accumulated losses:

As at 31 December 2016, accumulated losses in consolidated statement of financial position of the Group prepared in accordance with Turkish Accounting Standards amount to TL 88.445 (31 December 2015: TL 246.197).

NOTE 15 - PREPAID EXPENSES AND DEFERRED INCOME

a) Short-term prepaid expenses:

	31 December 2016	31 December 2015
Order advances for inventories	9.888	8.413
Prepaid expenses	3.465	2.950
	13.353	11.363

Prepaid expenses are mainly composed of prepaid insurance policies.

b) Long-term prepaid expenses:

Order advances for property, plant and equipment	3.784	1.213
	3.784	1.213

c) Deferred income:

Order advances received from customers	820	1.136
	820	1.136

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NOTE 16 - OTHER CURRENT LIABILITIES

	31 December 2016	31 December 2015
Taxes and funds payable	225.887	168.490
Other	4.974	2.007
	230.861	170.497

NOTE 17 - REVENUE AND COST OF SALES

	1 January- 31 December 2016	1 January- 31 December 2015
Revenue		
Domestic sales- net	908.862	669.067
Export sales- net	53.867	73.613
Total revenue- net	962.729	742.680
Cost of sales		
Cost of direct materials and change in stocks	(208.233)	(191.473)
Depreciation and amortisation	(49.980)	(39.621)
Labour expense	(29.342)	(21.436)
Other production cost	(128.832)	(83.274)
Total cost of sales	(416.387)	(335.804)
GROSS PROFIT	546.342	406.876

NOTE 18 - GENERAL ADMINISTRATIVE EXPENSES AND MARKETING, SELLING AND DISTRIBUTION EXPENSES

a) General administrative expenses:

	1 January- 31 December 2016	1 January- 31 December 2015
Personnel expenses	23.566	18.939
Outsourced services	7.472	6.095
Depreciation and amortisation	3.483	2.168
Taxes and funds	1.218	804
Other	11.529	8.997
	47.268	37.003

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NOTE 18 - GENERAL ADMINISTRATIVE EXPENSES AND MARKETING, SELLING AND DISTRIBUTION EXPENSES (Continued)

b) Marketing, selling and distribution expenses:

	1 January- 31 December 2016	1 January- 31 December 2015
Personnel expenses	69.163	41.898
Transportation and distribution costs	52.799	45.739
Marketing expenses	51.686	37.624
Outsourced services	21.720	26.110
Depreciation and amortisation	20.099	16.452
Other	22.799	21.272
	238.266	189.095

NOTE 19 - OTHER INCOME AND EXPENSES FROM OPERATING ACTIVITIES

a) Other income from operating activities:

	1 January- 31 December 2016	1 January- 31 December 2015
Foreign exchange gain	3.052	3.527
Gain on sales of scrap materials	1.137	650
Indemnity income	752	477
Reversal of provision for doubtful receivables	400	240
Other	5.413	4.003
	10.754	8.897

b) Other expense from operating activities:

Foreign exchange loss	(6.006)	(6.320)
Provision for doubtful receivables	(5.011)	(3.324)
Other (*)	(10.212)	(9.425)
	(21.229)	(19.069)

(*) It mainly consists of restructurings made within the scope of Law no: 6736.

NOTE 20 - INCOME AND EXPENSES FROM INVESTING ACTIVITIES

a) Income from investing activities:

	1 January- 31 December 2016	1 January- 31 December 2015
Foreign exchange gain	45.301	23.658
Interest income	30.352	18.987
Gain on sales of property, plant and equipment	1.552	942
Rent income	157	144
	77.362	43.731

b) Expense from investing activities:

Foreign exchange loss	(14.583)	(7.423)
Fair value decrease of financial investments	(267)	-
Loss on sales of property, plant and equipment	(40)	(3.196)
	(14.890)	(10.619)

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NOTE 21 - FINANCE EXPENSES

	1 January- 31 December 2016	1 January- 31 December 2015
Bank commissions and other changes	(9.920)	(4.839)
	(9.920)	(4.839)

NOTE 22 - TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES)

Current income tax liability:

	31 December 2016	31 December 2015
Provision for corporate tax expense	63.358	42.830
Less: Prepaid taxes	(43.580)	(30.841)
Current income tax liability	19.778	11.989

Turkish tax legislation does not permit a parent company and its subsidiaries to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the consolidated financial statements, have been calculated on a separate-entity basis.

Corporation tax is payable at a rate of 20% (31 December 2015: 20%) on the total income of the Company after adjusting for certain disallowable expenses, exempt income and investment and other allowances (e.g. research and development allowance). No further tax is payable unless the profit is distributed. Corporations are required to pay advance corporation tax quarterly at the rate of 20% (31 December 2015: 20%) on their corporate income. Under the Turkish taxation system, tax losses can be carried forward to offset against future taxable income for up to 5 years. Tax losses cannot be carried back to offset profits from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns within the 25th of the fourth month following the close of the financial year to which they relate. Tax returns are open for 5 years from the beginning of the year that follows the date of filing, during which time the tax authorities have the right to examine tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Dividends paid to non-resident corporations, which have a place of business in Turkey, or resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15% (31 December 2015: 15%). An increase in capital via issuing bonus shares is not considered as a profit distribution and thus does not incur withholding tax.

Taxation on income for the year ended 31 December 2016 and 2015 is as follows:

	1 January- 31 December 2016	1 January - 31 December 2015
Current tax expense	(63.358)	(42.830)
Deferred tax (expense)/ income	(2.637)	1.703
	(65.995)	(41.127)

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NOTE 22 - TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Continued)

Reconciliation of the taxation on income for the years ended 31 December 2016 and 2015 is as follows:

	1 January- 31 December 2016	1 January - 31 December 2015
Income before tax	302.885	198.879
Tax calculated at tax rates applicable	(60.577)	(39.776)
Other adjustments not subject to tax	(3.379)	1.230
Expenses not deductible for tax purposes	(2.240)	(2.936)
Exemptions	201	355
Tax expense	(65.995)	(41.127)

Deferred taxes:

The Group recognizes deferred tax assets and liabilities based upon temporary differences arising between the consolidated financial statements and the statutory tax financial statements. Deferred taxes are calculated on temporary differences that are expected to be realized or settled under the liability method using the principal enacted tax rate of 20% (31 December 2015: 20%).

In Turkey, the companies cannot declare a consolidated tax return, therefore subsidiaries that have deferred tax assets position were not net off against subsidiaries that have deferred tax liabilities position and disclosed separately.

The breakdown of cumulative temporary differences and the resulting deferred tax assets and liabilities provided at 31 December 2016 and 2015, using enacted tax rates at the statement of financial position dates, was as follows:

	<u>31 December 2016</u>		<u>31 December 2015</u>	
	Cumulative temporary differences	Deferred tax (liability)/ asset	Cumulative temporary differences	Deferred tax (liability)/ asset
Property, plant and equipment and intangible fixed assets	32.882	(6.612)	23.045	(4.654)
Inventory	(2.045)	409	(1.300)	260
Provision for employment termination benefits	(12.874)	2.575	(12.418)	2.509
Provision for unused vacation and other provisions	(32.190)	6.438	(21.066)	4.212
Provision for impairment of financial investments	(3.463)	693	(3.463)	693
Provision for doubtful receivables	(15.723)	3.145	(12.562)	2.513
Other	(8.429)	1.686	(27.985)	5.600
		8.334		11.133

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NOTE 22 - TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Continued)

Thereof:

	31 December 2016	31 December 2015
Subsidiaries with net deferred income tax assets	16.366	14.166
Subsidiaries with net deferred income tax liabilities	(8.032)	(3.033)
	8.334	11.133

Movement of deferred tax assets for years ended 31 December 2016 and 2015 are as follows:

	2016	2015
1 January	11.133	9.011
Profit or loss effect	(2.637)	1.703
Other comprehensive income effect	(162)	419
31 December	8.334	11.133

NOTE 23 - EARNINGS PER SHARE

Earnings per share are calculated by dividing the profit for the current year by the weighted average number of ordinary shares in issue during the year.

		1 January- 31 December 2016	1 January - 31 December 2015
Net profit for the year	A	236.890	157.752
Weighted number of ordinary shares	B	32.250.825.300	32.250.825.300
Gain per share with a full TL 0,01 face value	A/B	0,73	0,49

There are no differences between basic and diluted gain per share for the periods ended 31 December 2016 and 2015.

NOTE 24 - FINANCIAL INVESTMENTS

	31 December 2016	31 December 2015
Financial assets at fair value through profit or loss	166.323	-
Available-for-sale financial assets	167	167
	166.490	167

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NOTE 24 - FINANCIAL INVESTMENTS (Continued)

	Fair values as at 31 December 2016			
	31 December 2016	Level 1 TL	Level 2 TL	Level 3 TL
Financial assets at fair value through profit or loss	166.323	166.323	-	-
Available-for-sale financial assets	167	-	-	167

a) Financial assets at fair value through profit or loss:

Financial assets at fair value through profit or loss are financial assets held for trading and stated below:

	31 December 2016	31 December 2015
Private sector bonds and bills	113.699	-
Certificates of deposits	52.624	-
	166.323	-

The financial assets which are acquired principally for the purpose of selling in the short term and classified as financial assets at fair value through profit or loss, consist of financial instruments that are traded in active markets and measured at their fair values derived from their quoted prices as of 31 December 2016.

Private sector bonds and bills, and certificates of deposits are dominated in USD and weighted average annual interest rates are 1,99% and 1,04%, respectively (31 December 2015: None).

Movements of financial assets at fair value through profit or loss are as follows:

	2016
1 January	-
Purchase of financial investments	181.202
Sale of financial investments	(44.374)
Fair value decrease of financial investments	(267)
Foreign exchange gain- net	29.762
31 December	166.323

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NOTE 24 - FINANCIAL INVESTMENTS (Continued)

b) Available-for-sale financial assets:	<u>31 December 2016</u>		<u>31 December 2015</u>	
	Amount	Share (%)	Amount	Share (%)
Çamlı Yem Besicilik Sanayi ve Tic. A.Ş.	167	0,19	167	0,19
Desa Enerji	-	4,04	-	4,04
Bintur Turizm ve Catering Hizmetleri Tic. A.Ş.	-	4,66	-	4,66
	167		167	

Available-for-sale investments of the Group are stated at their costs less impairment losses amounted to TL 3.889 (31 December 2015: TL 3.889) since they are not traded in active markets and their fair values could not be calculated reliably.

NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

a) Credit risk:

Ownership of financial assets brings about the risk of the other party's failure to perform the obligation of the contract. The Group management covers such risks by restricting the average risk for the other party in each deal and receiving guarantees if and when necessary. The Group does business through a dealers system to a great extent in the country. The Group reduces its collection risk with letters of guarantee, mortgages, a direct debit system and collections via credit cards which it received from its customers and controls the purchase orders of its customers by comparing such guarantees received from customers with its receivables. Considering the past experience in the collection of the trade receivables of the Group, one can see that the provisions allocated are within the anticipated limits. Therefore, the Group management does not anticipate any additional risks related with the Group's trade receivables.

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NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

Group's credit risk analysis as of 31 December 2016 and 2015 are as follows:

31 December 2016:

	Receivables				Bank Deposits	Financial Investments	Total
	Trade Receivables (1)		Other Receivables				
	Related Parties	Other Parties	Related Parties	Other Parties			
Maximum amount of credit risk exposed as of reporting date (A+B+C+D+E) (2)	92	341.037	-	1.107	297.073	166.490	805.799
- The part of maximum credit risk covered with guarantees etc	-	212.478	-	-	-	-	212.478
A. Net book value of financial assets not past due and not impaired (3)	92	326.579	-	1.107	297.073	166.323	791.174
B. Net book value of financial assets whose conditions are renegotiated, otherwise will be classified as past due or impaired (3)	-	-	-	-	-	-	-
C. Net book value of assets past due but not impaired (3)	-	14.458	-	-	-	-	14.458
- The part covered by guarantees etc.	-	7.459	-	-	-	-	7.459
D. Net book value of assets impaired	-	-	-	-	-	167	167
- Past due (gross book value)	-	26.049	-	-	-	-	26.049
- Impairment (-)	-	(26.049)	-	-	-	-	(26.049)
- The part of net value covered with guarantees etc.	-	-	-	-	-	-	-
- Not due (gross book value)	-	7.900	-	-	-	4.056	11.956
- Impairment (-)	-	(7.900)	-	-	-	(3.889)	(11.789)
- The part of net value covered with guarantees etc	-	-	-	-	-	-	-
E. Off balance items exposed to credit risk	-	-	-	-	-	-	-

(1) Trade receivables of the Group are mainly resulted from sales of beer and malt.

(2) Factors increasing credit reliability such as guarantees received are not taken into consideration while determination of aforementioned amounts.

(3) Considering the past experiences, the Group management believes that there are no additional credit risk for the collection of these receivables.

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NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

31 December 2015:

	Receivables				Bank Deposits	Financial Investments	Total
	Trade Receivables (1)		Other Receivables				
	Related Parties	Other Parties	Related Parties	Other Parties			
Maximum amount of credit risk exposed as of reporting date (A+B+C+D+E) (2)	220	255.986	-	369	312.859	167	569.601
- The part of maximum credit risk covered with guarantees etc	-	174.355	-	-	-	-	174.355
A. Net book value of financial assets not past due and not impaired (3)	220	248.812	-	369	312.859	-	562.260
B. Net book value of financial assets whose conditions are renegotiated, otherwise will be classified as past due or impaired (3)	-	-	-	-	-	-	-
C. Net book value of assets past due but not impaired (3)	-	7.174	-	-	-	-	7.174
- The part covered by guarantees etc.	-	3.093	-	-	-	-	3.093
D. Net book value of assets impaired	-	-	-	-	-	167	167
- Past due (gross book value)	-	24.147	-	-	-	-	24.147
- Impairment (-)	-	(24.147)	-	-	-	-	(24.147)
- The part of net value covered with guarantees etc.	-	-	-	-	-	-	-
- Not due (gross book value)	-	5.191	-	-	-	4.056	9.247
- Impairment (-)	-	(5.191)	-	-	-	(3.889)	(9.080)
- The part of net value covered with guarantees etc	-	-	-	-	-	-	-
E. Off balance items exposed to credit risk	-	-	-	-	-	-	-

(1) Trade receivables of the Group are mainly resulted from sales of beer and malt.

(2) Factors increasing credit reliability such as guarantees received are not taken into consideration while determination of aforementioned amounts.

(3) Considering the past experiences, the Group management believes that there are no additional credit risk for the collection of these receivables.

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NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

The aging analysis of overdue financial assets as of 31 December 2016 and 2015 is as follows:

31 December 2016:

	Trade Receivables		
	Related Parties	Other Parties	Total
1-30 days overdue	-	8.253	8.253
1-3 months overdue	-	3.025	3.025
3-12 months overdue	-	3.180	3.180
1-5 years overdue	-	-	-
		14.458	14.458
The part covered by guarantees	-	(7.459)	(7.459)
- Bank letters of guarantee	-	(7.370)	(7.370)
- Mortgage	-	(89)	(89)
	-	6.999	6.999

31 December 2015:

	Trade Receivables		
	Related Parties	Other Parties	Total
1-30 days overdue	-	4.866	4.866
1-3 months overdue	-	1.754	1.754
3-12 months overdue	-	554	554
1-5 years overdue	-	-	-
		7.174	7.174
The part covered by guarantees	-	(3.093)	(3.093)
- Bank letters of guarantee	-	(2.799)	(2.799)
- Mortgage	-	(294)	(294)
	-	4.081	4.081

b) Liquidity risk:

Prudent liquidity risk management implies maintaining sufficient cash and cash equivalents, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

Liquidity risk is managed by obtaining sufficient financing facilities from various financial institutions to be able to fund the present and future potential borrowing requirement. Liquidity risk represents the Group's risk of failure to cover its financial liabilities when they are due. The Group's liquidity management approach is to have sufficient liquidity in each and every term and to cover any liabilities both under normal and hard conditions when they are due without causing any unacceptable loss nor damaging the reputation of the Group in the market.

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NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

The following tables detail the Group’s remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows.

31 December 2016					
	Book value	Total cash outflows per agreement (I+II+III)	Less than 3 months (I)	3- 12 months (II)	1- 5 years (III)
Contractual terms:					
Non-derivative financial liabilities:					
Trade payables	118.778	119.028	119.028	-	-
	118.778	119.028	119.028	-	-

31 December 2015					
	Book value	Total cash outflows per agreement (I+II+III)	Less than 3 months (I)	3- 12 months (II)	1- 5 years (III)
Contractual terms:					
Non-derivative financial liabilities:					
Trade payables	83.465	83.882	83.882	-	-
	83.465	83.882	83.882	-	-

The Group does not have any derivative financial instruments as at 31 December 2016 (31 December 2015: None).

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NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

c) Market risk:

i) Interest risk

As the Group had no financial instruments subject to interest rate risk as of 31 December 2016, the Group is not subject to significant exposure from fluctuations in interest rates.

ii) Price risk

The Group's profitability and cash flows generated from operating activities depend in part on changes in the prices of raw materials. These relevant prices are followed closely by the Group and monitored by the Board of Directors in order to reduce pricing pressure and to take necessary precautions to mitigate cost fluctuations.

iii) Foreign exchange risk

The Group is exposed to foreign exchange risk through the impact of rate changes on translation into TL of foreign currency denominated assets and liabilities. These risks are discussed at the meetings of Board of Directors, and closely monitored by analysis of the foreign currency position.

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NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

	Foreign Currency Position Schedule							
	31 December 2016				31 December 2015			
	TL Equivalent	USD (thousands)	Euro (thousands)	Other (TL Equivalent)	TL Equivalent	USD (thousands)	Euro (thousands)	Other (TL Equivalent)
1. Trade Receivables	955	226	43	-	2.557	841	35	-
2a. Monetary Financial Assets (Including Cash, Bank accounts)	208.213	59.156	4	16	117.611	40.443	4	6
2b. Non-Monetary Financial Assets	9.270	8	2.491	-	8.388	3	2.637	-
3. Other	-	-	-	-	-	-	-	-
4. Current Assets (1+2+3)	218.438	59.390	2.538	16	128.556	41.287	2.676	6
5. Trade Receivables	-	-	-	-	-	-	-	-
6a. Monetary Financial Assets	-	-	-	-	-	-	-	-
6b. Non-Monetary Financial Assets	3.773	1	1.016	-	1.198	-	362	48
7. Other	-	-	-	-	-	-	-	-
8. Non-Current Assets (5+6+7)	3.773	1	1.016	-	1.198	-	362	48
9. Total Assets (4+8)	222.211	59.391	3.554	16	129.754	41.287	3.038	54
10. Trade Payables	(19.893)	(1.048)	(4.368)	-	(12.419)	(882)	(3.059)	(134)
11. Financial Liabilities	-	-	-	-	-	-	-	-
12a. Monetary Other Liabilities	-	-	-	-	-	-	-	-
12b. Non-Monetary Other Liabilities	(833)	(233)	-	(13)	(1.125)	(387)	-	-
13. Short Term Liabilities (10+11+12)	(20.726)	(1.281)	(4.368)	(13)	(13.544)	(1.269)	(3.059)	(134)
14. Trade Payables	-	-	-	-	-	-	-	-
15. Financial Liabilities	-	-	-	-	-	-	-	-
16a. Monetary Other Liabilities	-	-	-	-	-	-	-	-
16b. Non-Monetary Other Liabilities	-	-	-	-	-	-	-	-
17. Long Term Liabilities (14+15+16)	-	-	-	-	-	-	-	-
18. Total Liabilities (13+17)	(20.726)	(1.281)	(4.368)	(13)	(13.544)	(1.269)	(3.059)	(134)
19. Net Asset/(Liability) Position of Off-Statement of Financial Position								
Derivative Instruments (19a-19b)	-	-	-	-	-	-	-	-
19a. Net Asset/(Liability) Position of Off- Statement of Financial Position								
Derivative Instruments	-	-	-	-	-	-	-	-
19b. Amount of Liability Nature Off- Statement of Financial Position								
Derivative Instruments	-	-	-	-	-	-	-	-
20. Net Foreign Asset/(Liability) Position (9+18+19)	201.485	58.110	(814)	3	116.210	40.018	(21)	(80)
21. Net Foreign Currency Asset/(Liability) Position of								
Monetary Items (1+2a+5+6a-10-11-12a-14-15-16a)	189.275	58.334	(4.321)	16	107.749	40.402	(3.020)	(128)
22. Total Fair Value of Financial Instruments Used for								
Foreign Currency Hedging	-	-	-	-	-	-	-	-
23. Amount of foreign currency denominated assets hedged	-	-	-	-	-	-	-	-
24. Amount of foreign currency denominated liabilities hedged	-	-	-	-	-	-	-	-

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NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

31 December 2016:

	Profit/ Loss	
	Appreciation of foreign currency	Depreciation of foreign currency
Change of USD by 10% against TL:		
1- Asset/Liability denominated in USD- net	20.529	(20.529)
2- The part of USD risk hedged (-)	-	-
3- USD effect- net (1+2)	20.529	(20.529)
Change of Euro by 10% against TL:		
4- Asset/Liability denominated in Euro- net	(1.603)	1.603
5- The part of EUR risk hedged (-)	-	-
6- Euro effect- net (4+5)	(1.603)	1.603
Change of other currencies by 10% against TL:		
7- Asset/Liability denominated in other currencies- net	2	(2)
8- The part of other currency risk hedged (-)	-	-
9- Other currency effect- net (7+8)	2	(2)
TOTAL (3+6+9)	18.928	(18.928)

31 December 2015:

	Profit/ Loss	
	Appreciation of foreign currency	Depreciation of foreign currency
Change of USD by 10% against TL:		
1- Asset/Liability denominated in USD- net	11.747	(11.747)
2- The part of USD risk hedged (-)	-	-
3- USD effect- net (1+2)	11.747	(11.747)
Change of Euro by 10% against TL:		
4- Asset/Liability denominated in Euro- net	(960)	960
5- The part of EUR risk hedged (-)	-	-
6- Euro effect- net (4+5)	(960)	960
Change of other currencies by 10% against TL:		
7- Asset/Liability denominated in other currencies- net	(13)	13
8- The part of other currency risk hedged (-)	-	-
9- Other currency effect- net (7+8)	(13)	13
TOTAL (3+6+9)	10.774	(10.774)

There is no effect of foreign currency changes on equity apart from the effects on net income as of 31 December 2016 and 2015.

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NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

d) Capital risk management:

The Group’s objectives when managing capital are to safeguard the Group’s ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as the total liability less cash and cash equivalents and financial investments.

	31 December 2016	31 December 2015
Total liabilities	538.517	401.889
Less: Cash and cash equivalents	(297.196)	(312.923)
Less: Financial assets at fair value through profit or loss	(166.323)	-
Net debt	74.998	88.966
Total equity	747.041	509.503
Debt/ equity ratio	10%	17%

NOTE 26 - FINANCIAL INSTRUMENTS

Classes of financial instruments and their fair values:

31 December 2016:

	Loans and receivables	Financial liabilities at amortised cost	Financial assets at fair value through profit or loss	Book value	Note
<u>Financial assets</u>					
Cash and cash equivalents	297.196	-	-	297.196	27
Trade receivables	341.129	-	-	341.129	4
Financial investments	-	-	166.323	166.323	24

Financial liabilities

Trade payables	-	118.778	-	118.778	4
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31 December 2015:

	Loans and receivables	Financial liabilities at amortised cost	Financial assets at fair value through profit or loss	Book value	Note
<u>Financial assets</u>					
Cash and cash equivalents	312.923	-	-	312.923	27
Trade receivables	256.206	-	-	256.206	4
<u>Financial liabilities</u>					
Trade payables	-	83.465	-	83.465	4

The Group management believes that the book values of financial instruments reflect their corresponding fair values.

TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY – 31 DECEMBER 2016

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 27 – CASH AND CASH EQUIVALENTS

	31 December 2016	31 December 2015
Banks	297.073	312.859
- TL denominated time deposits	240.846	190.252
- USD denominated time deposits	40.644	117.408
- TL denominated demand deposits	14.389	5.016
- USD denominated demand deposits	1.194	183
Cash in hand	123	64
	297.196	312.923

TL denominated time deposits of TL 240.846 (31 December 2015: TL 190.252) at 31 December 2016 has an interest rate of 11,54% p.a. (31 December 2015: 13,38% p.a.) and its maturity is on 12 January 2017 (31 December 2015: 19 January 2016) whereas USD denominated time deposits of USD 11.549 thousands (31 December 2015: USD 40.380 thousands) at 31 December 2016 has an interest rate of 1% p.a. (31 December 2015: 0,4% p.a.) and its maturity is on 6 January 2017 (31 December 2015: 12 January 2016).

NOTE 28 - SUBSEQUENT EVENTS

None.

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