

**CONVENIENCE TRANSLATION OF  
CONSOLIDATED FINANCIAL STATEMENTS  
AND AUDIT REPORT ORIGINALLY  
ISSUED IN TURKISH**

**TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş.  
AND ITS SUBSIDIARY**

**CONSOLIDATED FINANCIAL STATEMENTS  
AND AUDIT REPORT FOR THE PERIOD  
1 JANUARY - 31 DECEMBER 2019**

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS AND NOTES  
FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

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<b>TABLE OF CONTENTS.....</b>	<b>PAGE</b>
<b>CONSOLIDATED STATEMENT OF FINANCIAL POSITION.....</b>	<b>1-2</b>
<b>CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME.....</b>	<b>3</b>
<b>CONSOLIDATED STATEMENT OF CHANGES IN EQUITY .....</b>	<b>4</b>
<b>CONSOLIDATED STATEMENT OF CASH FLOWS .....</b>	<b>5-6</b>
<b>NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS.....</b>	<b>7-48</b>
NOTE 1 ORGANISATION AND NATURE OF OPERATIONS.....	7
NOTE 2 BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS .....	7-23
NOTE 3 RELATED PARTY DISCLOSURES .....	23-24
NOTE 4 TRADE RECEIVABLE AND PAYABLES .....	24-25
NOTE 5 OTHER RECEIVABLE AND PAYABLES .....	25
NOTE 6 BORROWINGS AND BORROWING COSTS .....	26
NOTE 7 INVENTORIES .....	26
NOTE 8 INVESTMENT PROPERTIES .....	27
NOTE 9 PROPERTY, PLANT AND EQUIPMENT .....	28-29
NOTE 10 INTANGIBLE ASSETS.....	29
NOTE 11 PROVISIONS, CONTINGENT ASSETS AND CONTINGENT LIABILITIES .....	29-30
NOTE 12 EMPLOYEE BENEFITS .....	30-31
NOTE 13 EXPENSES BY NATURE.....	32
NOTE 14 CAPITAL RESERVES AND OTHER SHARE CAPITAL RESERVES .....	32-33
NOTE 15 PREPAID EXPENSES AND DEFERRED INCOME .....	33
NOTE 16 OTHER CURRENT LIABILITIES.....	34
NOTE 17 REVENUE AND COST OF SALES.....	34
NOTE 18 GENERAL ADMINISTRATIVE EXPENSES AND MARKETING, SELLING AND DISTRIBUTION EXPENSES .....	34
NOTE 19 OTHER INCOME AND EXPENSES FROM OPERATING ACTIVITIES .....	35
NOTE 20 INCOME AND EXPENSES FROM INVESTING ACTIVITIES .....	35
NOTE 21 FINANCIAL EXPENSES .....	35
NOTE 22 TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES).....	36-38
NOTE 23 EARNINGS PER SHARE.....	38
NOTE 24 FINANCIAL INVESTMENTS .....	38-39
NOTE 25 NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS....	39-47
NOTE 26 FINANCIAL INSTRUMENTS .....	47
NOTE 27 CASH AND CASH EQUIVALENTS .....	48
NOTE 28 SUBSEQUENT EVENTS .....	48

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	Notes	<i>Current Period Audited</i> 31 December 2019	<i>Prior Period Audited</i> 31 December 2018
<b>ASSETS</b>			
<b>Current Assets</b>		<b>1.541.329</b>	<b>1.560.812</b>
Cash and Cash Equivalents	27	347.427	146.537
Financial Investments		167	376.949
- Financial Assets at Fair Value Through Profit or Loss	24	-	376.782
- Financial Assets at Fair Value Through Other Comprehensive Income	24	167	167
Trade Receivables	4	849.027	739.343
- Due from Related Parties	3	326	-
- Due from Third Parties		848.701	739.343
Other Receivables	5	9.850	7.978
- Due from Third Parties		9.850	7.978
Inventories	7	297.407	256.948
Prepaid Expenses	15	37.183	33.057
- Prepaid Expenses from Third Parties		37.183	33.057
Other Current Assets		268	-
- Other Current Assets from Third Parties		268	-
<b>Non-Current Assets</b>		<b>993.885</b>	<b>777.825</b>
Other Receivables	5	227	262
- Due from Third Parties		227	262
Investment Properties	8	1.522	1.688
Property, Plant and Equipment	9	831.127	682.469
- Land		14.073	13.831
- Land Improvements		9.960	9.448
- Buildings		61.152	51.770
- Machinery and Equipment		376.174	321.525
- Motor Vehicles		7.836	8.285
- Furniture and Fixtures		352.040	268.438
- Construction in Progress		9.892	9.172
Right of Use Assets	2.4	28.925	-
Intangible Assets	10	9.932	7.549
- Rights		9.932	7.549
Deferred Tax Asset	22	27.390	20.884
Prepaid Expenses	15	94.762	64.973
- Prepaid Expenses from Third Parties		94.762	64.973
<b>TOTAL ASSETS</b>		<b>2.535.214</b>	<b>2.338.637</b>

The accompanying notes are integral part of these consolidated financial statements.

**TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019**

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

	<i>Notes</i>	<i>Current Period Audited 31 December 2019</i>	<i>Prior Period Audited 31 December 2018</i>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>		<b>1.120.893</b>	<b>892.461</b>
Current Borrowings		132.653	80.845
- Current Borrowings from Third Parties		132.653	80.845
- Bank Loans	6	115.321	80.845
- Lease Liabilities	2.4	17.332	-
Short-term Portion of Long-term Borrowings		24.297	-
- Short-term Portion of Long-term Borrowings from Third Parties		24.297	-
- Bank Loans	6	24.297	-
Trade Payables	4	234.212	213.327
- Due to Related Parties	3	4.281	4.746
- Due to Third Parties		229.931	208.581
Other Payables	5	43.167	38.556
- Due to Third Parties		43.167	38.556
Deferred Income	15	912	3.200
- Deferred Income from Third Parties		912	3.200
Current Income Tax Liability	22	33.201	12.756
Short-term Provisions		112.930	117.016
- Provision for Employee Benefits	12	60.643	49.758
- Other Short-term Provisions	11	52.287	67.258
Other Current Liabilities	16	539.521	426.761
- Other Current Liabilities due to Third Parties		539.521	426.761
<b>Non-current liabilities</b>		<b>108.422</b>	<b>40.756</b>
Long-term Borrowings		58.341	-
- Long-term Borrowings from Third Parties		58.341	-
- Bank Loans	6	48.593	-
- Lease Liabilities	2.4	9.748	-
Long-term Provisions		24.223	20.209
- Provision for Employee Benefits	12	24.223	20.209
Deferred Tax Liability	22	25.858	20.547
<b>TOTAL LIABILITIES</b>		<b>1.229.315</b>	<b>933.217</b>
<b>EQUITY</b>		<b>1.305.899</b>	<b>1.405.420</b>
<b>Equity Attributable to Equity Holders of the Group</b>		<b>1.305.899</b>	<b>1.405.420</b>
Share Capital	14	322.508	322.508
Adjustment to Share Capital	14	277.613	277.613
Share Premium (Discounts)	14	154	154
Items that will not be Reclassified to Profits (Losses)		(3.902)	(3.588)
- Revaluation of Defined Employee Benefits (Losses) Plans		(3.902)	(3.588)
Restricted Reserves Appropriated from Profits		91.512	18.642
- Legal Reserves	14	91.512	18.642
Accumulated Profits or Losses	14	180.555	362.420
Net Profit or Loss for the Period		437.459	427.671
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>2.535.214</b>	<b>2.338.637</b>

The accompanying notes are integral part of these consolidated financial statements.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	Notes	Current Period Audited 1 January - 31 December 2019	Prior Period Audited 1 January - 31 December 2018
<b>Profit or Loss</b>			
Revenue	17	2.171.024	1.699.543
Cost of sales	17	(985.600)	(794.042)
<b>GROSS PROFIT (LOSS) FROM COMMERCIAL OPERATIONS</b>		<b>1.185.424</b>	<b>905.501</b>
<b>GROSS PROFIT (LOSS)</b>		<b>1.185.424</b>	<b>905.501</b>
General administrative expenses	18	(88.038)	(72.083)
Marketing, selling and distribution expenses	18	(530.890)	(416.853)
Other income from operating activities	19	54.689	69.255
Other expense from operating activities	19	(29.352)	(62.378)
<b>PROFIT (LOSS) FROM OPERATING ACTIVITIES</b>		<b>591.833</b>	<b>423.442</b>
Income from investment activities	20	92.806	272.090
Expenses from investment activities	20	(29.959)	(125.832)
<b>PROFIT (LOSS) BEFORE FINANCIAL INCOME (EXPENSES)</b>		<b>654.680</b>	<b>569.700</b>
Financial expenses	21	(102.689)	(21.004)
<b>PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX</b>		<b>551.991</b>	<b>548.696</b>
<b>Tax (expense) income from continuing operations</b>			
- Current period tax (expense) income	22	(114.532)	(121.025)
- Deferred tax (expense) income	22	(115.648)	(115.775)
		1.116	(5.250)
<b>PROFIT (LOSS) FROM CONTINUING OPERATIONS</b>		<b>437.459</b>	<b>427.671</b>
<b>PROFIT (LOSS)</b>		<b>437.459</b>	<b>427.671</b>
<b>Profit (loss), attributable to</b>			
Non-controlling interests		-	-
Equity holders of the Group		437.459	427.671
		<b>437.459</b>	<b>427.671</b>
<b>Earnings per share for net profit attributable to the equity holders of the parent company (full TL)</b>			
	23	1,36	1,33
<b>Other comprehensive income (expense)</b>			
Items that will not be reclassified to profit or loss		<b>(314)</b>	<b>(874)</b>
- Gains (losses) on remeasurements of defined benefit plans	12	(393)	(1.092)
- Taxes relating to components of other comprehensive income that will not be reclassified to profit or loss		79	218
- Taxes relating to gains (losses) on remeasurements of defined benefit plans	22	79	218
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>		<b>(314)</b>	<b>(874)</b>
<b>TOTAL COMPREHENSIVE INCOME (LOSS)</b>		<b>437.145</b>	<b>426.797</b>
<b>Allocation of comprehensive income:</b>			
Non-controlling interests		-	-
Equity holders of the Group		437.145	426.797
		<b>437.145</b>	<b>426.797</b>

The accompanying notes are integral part of these consolidated financial statements.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

<i>Audited</i>	Share Capital	Adjustment to Share Capital	Share Premium/ (Discounts)	<i>Items that will not be Reclassified to Profit or Loss</i>	Restricted Reserves	<i>Accumulated Profits Losses</i>		Equity Holders of the Group	Total Equity
				Revaluation of Defined Employee Benefits/(Losses)		Accumulated Profits/(Losses)	Net Profit/(Loss) for the Period		
<b>Balances at 1 January 2018</b>	<b>322.508</b>	<b>277.613</b>	<b>154</b>	<b>(2.714)</b>	<b>877</b>	<b>131.266</b>	<b>307.776</b>	<b>1.037.480</b>	<b>1.037.480</b>
Transfers	-	-	-	-	13.492	294.284	(307.776)	-	-
Dividends	-	-	-	-	4.273	(63.130)	-	(58.857)	(58.857)
Total comprehensive income (loss)	-	-	-	(874)	-	-	427.671	426.797	426.797
- Profit (loss) for the period	-	-	-	-	-	-	427.671	427.671	427.671
- Other comprehensive income (loss)	-	-	-	(874)	-	-	-	(874)	(874)
<b>Balances at 31 December 2018</b>	<b>322.508</b>	<b>277.613</b>	<b>154</b>	<b>(3.588)</b>	<b>18.642</b>	<b>362.420</b>	<b>427.671</b>	<b>1.405.420</b>	<b>1.405.420</b>
<i>Audited</i>									
<b>Balances at 1 January 2019</b>	<b>322.508</b>	<b>277.613</b>	<b>154</b>	<b>(3.588)</b>	<b>18.642</b>	<b>362.420</b>	<b>427.671</b>	<b>1.405.420</b>	<b>1.405.420</b>
Transfers	-	-	-	-	20.816	406.855	(427.671)	-	-
Dividends	-	-	-	-	52.054	(588.720)	-	(536.666)	(536.666)
Total comprehensive income (loss)	-	-	-	(314)	-	-	437.459	437.145	437.145
- Profit (loss) for the period	-	-	-	-	-	-	437.459	437.459	437.459
- Other comprehensive income (loss)	-	-	-	(314)	-	-	-	(314)	(314)
<b>Balances at 31 December 2019</b>	<b>322.508</b>	<b>277.613</b>	<b>154</b>	<b>(3.902)</b>	<b>91.512</b>	<b>180.555</b>	<b>437.459</b>	<b>1.305.899</b>	<b>1.305.899</b>

The accompanying notes are integral part of these consolidated financial statements.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## CONSOLIDATED FINANCIAL STATEMENT OF CASH FLOWS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		<i>Current Period</i> <i>Audited</i> <b>1 January -</b>	<i>Prior Period</i> <i>Audited</i> <b>1 January -</b>
	<b>Notes</b>	<b>31 December 2019</b>	<b>31 December 2018</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit (loss)		<b>437.459</b>	<b>427.671</b>
-Profit (loss) for the period from continuing operations		437.459	427.671
<b>Adjustments to reconcile net profit (loss) for the period</b>		<b>404.546</b>	<b>181.136</b>
Adjustments for depreciation and amortisation expense	8-9-10	210.628	137.419
Adjustments for (reversal of) impairment loss		12.370	8.216
Adjustments for (reversal of) impairment loss receivables	4	12.609	8.153
Adjustments for (reversal of) impairment loss inventory	7	(239)	63
Adjustments for provisions		32.238	47.316
Adjustments for (reversal of) provision related to employee benefits	12	47.209	39.590
Adjustments for (reversal of) provision related with legal case		(34.062)	1.725
Adjustments for (reversal of) other provisions		19.091	6.001
Adjustments for interest (income) expenses		41.549	(29.058)
Adjustments for interest income	20	(21.477)	(33.965)
Adjustment for interest expenses		68.421	-
Unearned finance income due to sales	4	(6.294)	(667)
Incurred finance expense due to purchases	4	899	5.574
Adjustments for fair value losses (gains)		552	1.089
Adjustments for fair value losses (gains) of financial assets	24	552	1.089
Adjustments for taxation (income) expense	22	114.532	121.025
Adjustments for losses (gains) on sale of fixed assets		(1.666)	(2.552)
Adjustments for losses (gains) on sale of tangible assets	20	(1.666)	(2.552)
Adjustments for unrealized foreign exchange losses		(5.657)	(102.319)
<b>Changes in working capital</b>		<b>(65.698)</b>	<b>(296.209)</b>
Adjustments for decrease (increase) in trade receivables		(115.999)	(319.861)
Decrease (increase) in trade receivables from related party	3	(326)	135
Decrease (increase) in trade receivables from third party	4	(115.673)	(319.996)
Adjustments for decrease (increase) in other receivables		(10.633)	(7.308)
Decrease (increase) in other receivables from third party		(10.633)	(7.308)
Adjustments for decrease (increase) in inventories	7	(40.220)	(154.780)
Decrease (increase) in prepaid expenses	15	(33.915)	(20.946)
Adjustments for increase (decrease) in trade payables		19.986	47.616
Increase (decrease) in trade payables to related parties	3	(465)	1.004
Increase (decrease) in trade payables to third parties	4	20.451	46.612
Adjustments for increase (decrease) in other payables		4.611	1.395
Increase (decrease) in other payables from third parties	5	4.611	1.395
Increase (decrease) in deferred income	15	(2.288)	2.796
Adjustments for increase (decrease) in working capital		112.760	154.879
Increase (decrease) in other liabilities	16	112.760	154.879
		<b>776.307</b>	<b>312.598</b>

The accompanying notes are integral part of these consolidated financial statements.

**TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY**

**CONSOLIDATED FINANCIAL STATEMENT OF CASH FLOWS  
FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019**

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

	<i>Notes</i>	<i>Current Period Audited 1 January - 31 December 2019</i>	<i>Prior Period Audited 1 January - 31 December 2018</i>
Provisions paid related to employee benefits	12	(32.703)	(25.404)
Payments for other provisions		-	(209)
Income taxes returns (payments)	22	(95.203)	(124.420)
<b>Net Cash Generated From Operating Activities</b>		<b>648.401</b>	<b>162.565</b>
<b>Cash Flow From Investing Activities:</b>			
Cash inflow from sale of tangible and intangible assets	8-9-20	4.524	5.013
Cash inflow from sale of tangible assets		4.524	4.923
Cash inflow from sale of intangible assets		-	90
Cash outflow from purchase of tangible and intangible assets		(348.409)	(393.570)
Cash outflow from purchase of tangible assets	8-9	(347.542)	(391.620)
Cash outflow from purchase of intangible assets	10	(867)	(1.950)
Interest received	20	21.477	33.965
Cash inflow from sale of equity or debt instruments of other companies		580.574	746.341
Cash outflow from acquisition of equity or debt instruments of other companies		(204.344)	(785.890)
<b>Net Cash Generated From/(Used in) Investing Activities</b>		<b>53.822</b>	<b>(394.141)</b>
<b>Cash Flow From Financing Activities</b>			
Proceeds from borrowings		4.052.915	80.845
Proceeds from bank loans	6	4.052.915	80.845
Repayments of borrowings		(3.947.443)	-
Bank loan repayments	6	(3.947.443)	-
Payments of lease liabilities		(23.122)	-
Dividends paid	3	(536.666)	(58.857)
Interest paid		(61.203)	-
<b>Net Cash (Used in)/Generated from Financing Activities</b>		<b>(515.519)</b>	<b>21.988</b>
<b>Net Increase/(Decrease) In Cash and Cash Equivalents Before Currency Translation Differences</b>		<b>186.704</b>	<b>(209.588)</b>
Effect of currency translation differences on cash and cash equivalents		14.186	11.833
<b>Net Increase/(Decrease) In Cash and Cash Equivalents</b>		<b>200.890</b>	<b>(197.755)</b>
Cash and cash equivalents at the beginning of the period		146.537	344.292
<b>Cash and Cash Equivalents at the end of the Period</b>	<i>27</i>	<b>347.427</b>	<b>146.537</b>

The accompanying notes are integral part of these consolidated financial statements.



# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated.)

### NOTE 1 - ORGANISATION AND NATURE OF OPERATIONS

Türk Tuborg Bira ve Malt Sanayii A.Ş. (“Türk Tuborg” or the “Company”) was incorporated in İzmir in 1969. The Company is engaged in production, sales and distribution of beer and malt to the domestic and international markets.

The Company is registered in the Turkish Capital Markets Board (“CMB”) and its shares have been traded on the Istanbul Stock Exchange Market (“BIST”) since 1989. As at 31 December 2019, the ratio of free floating shares on BIST is 4,31% (31 December 2018: 4,31%). The ultimate shareholder and the party that controls the Company is International Beer Breweries Ltd. (“IBBL”) with a share of 95,69% (Note 14).

The average number of employees in the Company and Tuborg Pazarlama A.Ş., its subsidiary, (“Group”) as at 31 December 2019 is 1.434 (31 December 2018: 1.360).

The address of the registered office is follows:

Türk Tuborg Bira ve Malt Sanayii A.Ş.  
Kemalpaşa Caddesi No: 258  
Işıkkent 35070  
İzmir

#### Subsidiary

The details of the subsidiary of the Company is as follows:

	Listed entity	Nature of operations	Core business
Tuborg Pazarlama A.Ş.	No	Selling and distribution	Selling and distribution of beer

The Company sells almost all of the beer which it produces to its subsidiary, Tuborg Pazarlama A.Ş. (“Tuborg Pazarlama” or “Subsidiary”), in which it holds a share of 99,99% (31 December 2018: 99,99%). Accordingly, Tuborg Pazarlama performs sales and distribution of such products in the domestic market.

#### Approval of the consolidated financial statements for issue:

The consolidated financial statements of the Group were approved by the Board of Directors of Türk Tuborg Bira ve Malt Sanayii A.Ş. for issue on 10 March 2020. The General Assembly of the Company and/or governmental authorities are entitled to modify the consolidated financial statements as enclosed herein.

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

#### **2.1 Basis of presentation**

##### a) Statement of compliance

Consolidated financial statements are prepared in accordance with the requirements of Capital Markets Board (“CMB”) Communiqué Serial II, No: 14.1 “Basis of Financial Reporting in Capital Markets”, which were published in the Official Gazette No:28676 on 13 June 2013. The accompanying financial statements are prepared based on the Turkey Financial Reporting Standards (“TFRS”) and interpretations that have been put into effect by the Public Oversight Accounting and Auditing Standards Authority (“POAASA”) under Article 5 of the Communiqué.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

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### **NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Consolidated financial statements and its notes are also presented in accordance with the model requirements as announced by both the CMB's statement issued on 7 June 2013 and 15 July 2016, and Financial Statement Formats and Guidance issued by POAASA on 7 June 2019.

The Group and its subsidiary operating in Turkey maintains its accounting records and prepare its statutory financial statements in accordance with the principles and requirements issued by CMB, Turkish Commercial Code ("TCC"), tax legislation and the uniform chart of accounts issued by the Ministry of Finance. The consolidated financial statements, except for financial assets and liabilities presented with their fair values, are maintained under historical cost conversion in TL.

#### b) Presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in TL, which is the parent Company's functional and presentation currency.

#### c) Adjustment of financial statements in hyperinflationary economies

With the decision taken on 17 March 2005, the CMB announced that, effective from 1 January 2005, the application of inflation accounting is no longer required for companies operating in Turkey and preparing their financial statements in accordance with the Turkish Accounting Standards. Accordingly, TAS 29, "Financial Reporting in Hyperinflationary Economies", has not been applied in the consolidated financial statements for the accounting year commencing from 1 January 2005.

#### d) Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiary. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee;
- has the ability to use its power to affect its returns.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally.

The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company, other vote holders or other parties;
- rights arising from other contractual arrangements;
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The details of the Company's subsidiary as at 31 December 2019 and 2018 are as follows:

<u>Subsidiary</u>	<u>Location of incorporation</u>	<u>Participation rate (%)</u>	<u>Voting power (%)</u>	<u>Core business</u>
Tuborg Pazarlama A.Ş.	Turkey	99,99%	99,99%	Selling and distribution of beer

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Company gains control until the date when the company ceases to control the subsidiary.

The financial statements and the profit or loss and other comprehensive income statements of the Subsidiary are consolidated using the full consolidation method.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests are not separately reported in the materiality principle of the accounting.

#### e) Comparatives and restatement of prior year consolidated financial statements

In order to allow the determination of the financial position and performance of the Group's consolidated financial statements are prepared in comparison with the previous period. When it is necessary, comparative figures are reclassified to comply with the presentation of the consolidated financial statements for the period and significant differences are disclosed.

#### **2.2 Changes in accounting policies**

Any significant changes in the accounting policies are retrospectively applied and the consolidated financial statements of the preceding terms are restated. Except for TFRS 16, "Leases" there has been no change in the accounting policies of the Group in the current year.

#### **2.3 Changes in accounting estimates and errors**

Any significant changes in accounting estimates are prospectively applied in consolidated financial statements and accounted for in the current and preceding periods. There has been no significant change in the accounting estimates of the Group in the current year.

In relation to errors identified in financial reporting, they are accounted for retrospectively and prior year financial statements are restated.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

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### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 2.4 New and Revised Turkish Accounting Standards

##### 2.4.1 Amendments to IFRSs that are mandatorily effective for the current year

TFRS 9	<i>Amendment to Financial instruments<sup>1</sup></i>
TAS 28	<i>Amendment to Investments in associates and joint venture<sup>1</sup></i>
TFRS 16	<i>Leases<sup>1</sup></i>
IFRIC 23	<i>Uncertainty over income tax treatments<sup>1</sup></i>
Annual Improvements 2015-2017	<i>TFRS 3, TFRS 11, TAS 12, TAS 23<sup>1</sup></i>
TAS 19	<i>Amendments to Employee Benefits<sup>1</sup></i>

<sup>1</sup>Effective for annual periods beginning after 1 January 2019.

The Group has adopted the new standards and amendments above, and except for TFRS 16, "Leases", the new standards and amendments have had no significant effect on the current and comparative periods. Therefore, the comparative financial statement of the prior period have not been restated in accordance with the materiality principle.

#### TFRS 16, "Leases"

##### The Group - as a lessee

At inception of a contract, the Group assesses whether a contract is, or contains a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset the Group assess whether:

- a) The contract involved the use of an identified asset; this may be specified explicitly or implicitly.
- b) The asset should be physically distinct or represent substantially all of the capacity of a physically distinct asset, if the supplier has a substantive substitution right, the asset is not identified.
- c) The Group has the right to obtain substantially all of the economic benefits from the use of an asset throughout the period of use,
- d) The Group has the right to direct use of the asset. The Group concludes to have the right of use, when it is predetermined how and for what purpose the Group will use the asset. The Group has the right to direct use of asset if either:
  - i. The Group has the right to operate (or to have the right to direct others to operate) the asset over its useful life and the lessor does not have the rights to change the terms to operate or
  - ii. The Group designed the asset (or the specific features) in a way that predetermines how and for what purpose it is used.

At the commencement date, the Group recognizes a right-of-use asset and a lease liability in financial statements.

## TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

---

#### **NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

##### *Right of use asset*

The right of use asset is initially recognized at cost comprising of:

- a) Amount of the initial measurement of the lease liability,
- b) Any lease payments made at or before the commencement date, less any lease incentives received,
- c) Any initial direct costs incurred by the Group and
- d) An estimate of costs to be incurred by the lessee for restoring the underlying asset to the condition required by the terms and conditions of the lease (unless those costs are incurred to produce inventories).

The Group remeasure the right of use asset:

- a) After netting-off depreciation and reducing impairment losses from right of use asset and
- b) Adjusted for certain remeasurements of the lease liability recognized at the present value.

The Group applies TAS16 "Property, Plant and Equipment" to amortize the right of use asset and to asses for any impairment.

The Group apply TAS 36 "Impairment of Assets" to determine whether the right-of-use asset is impaired and to account for any impairment loss identified.

##### **Lease Liability**

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date. Lease liabilities are discounted to present value by using the interest rate implicit in the lease if readily determined or with the Group's incremental borrowing rate.

After the commencement date, the Company measure the lease liability by:

- a) Fixed payments, including in substance fixed payments,
- b) Variable lease payments that depend on an index or a rate, initially measured using the index or rate as the commencement date,
- c) Payments of penalties for terminating the lease, if the lease term reflects the Group exercising an option to terminate the lease.

After initial recognition, the lease liability is measured:

- a) Increasing the carrying amount to reflect interest on lease liability,
- b) Reducing the carrying amount to reflect the lease payments made and
- c) Remeasuring of the lease liability the carrying amount to reflect any reassessment or lease modifications or to reflect revised in-substance fixed lease payments.

The group's lease liability contracts are generally made for between 1 and 5 years.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

---

### **NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

#### *Extension and termination options*

In determining the lease liability, the Group considers the extension and termination options. The majority of extension and termination options held are exercisable both by the group and by the respective lessor. Extension options are included in the lease term if the lease is reasonably certain to be extended. The Group does not have a significant level of lease contract with an extension and early termination option, which is not included in the lease obligation.

If there is a significant change in the conditions, the evaluation is reviewed by the Group. As a result of the evaluations made in the current period, there is no lease liability or right of use asset arising from the inclusion of extension and termination options in the lease term.

#### *Variable lease payments*

Group's lease contracts do not include variable lease payments.

#### *Exemptions and simplifications*

Short-term lease payments and payments for leases of low-value assets like IT equipments (mainly printers, laptops and mobile phones etc.) are not included in the measurement of the lease liabilities in the scope of TFRS 16. Lease payments of these contracts are continued to be recognised in profit or loss in the related period. The Group applied a single discount rate to a portfolio of leases which have similar characteristics (asset classes which have similar remaining rent periods in a similar economic environment).

#### **The Group - as a lessor**

The Group's activities as a lessor are not material.

#### **First time adoption of TFRS 16 Leases**

The Group has applied TFRS 16 "Leases", which replaces TAS 17, for the effective period beginning on 1 January 2019. The cumulative impact of applying TFRS 16 is accounted in the consolidated financial statements retrospectively ("cumulative impact approach") at the start of the current accounting period. The simplified transition approach of the related standard does not require a restatement in the comparative periods or in the retained earnings.

With the transition to TFRS 16 "Leases", a "lease liability" is recognized in the consolidated financial statements for the lease contracts which were previously measured under TAS 17 as operational leases. At transition, lease liabilities are measured at the net present value of the remaining lease payments, discounted at the Group's incremental borrowing rate on the effective transition date. The Group measured right-of-use assets at an amount equal to the lease liability (adjusted by the amount of any prepaid or accrued lease payments) under TFRS 16 simplified transition approach.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Impact of TFRS 16 on the Group's consolidated statement of financial position is as follows:

#### Assets

	31 December 2019	1 January 2019
Property, plant and equipment (right-of-use assets - gross)	44.877	27.006
Property, plant and equipment (depreciation of right-of-use assets) (*)	(15.952)	-
<b>Property, plant and equipment (right-of-use assets - net)</b>	<b>28.925</b>	<b>27.006</b>

#### Liabilities

	31 December 2019	1 January 2019
Short term lease liabilities	(17.332)	(11.088)
Long term lease liabilities	(9.748)	(15.782)
	<b>(27.080)</b>	<b>(26.870)</b>

The reconciliation of operating lease commitments under TAS 17 before the transition date and the lease liabilities measured under TFRS 16 as of 1 January 2019 is as below:

	1 January 2019
<b>Operating lease commitments within the scope of TAS 17</b>	<b>46.463</b>
- Short term leases (-)	(7.449)
- Low value leases (-)	-
- Adjustments for extension or early termination options	-
- Financial lease obligations (+)	-
<b>Total lease liabilities within the scope of TFRS 16 (non-discounted)</b>	<b>39.014</b>
<b>Total lease liabilities within the scope of TFRS 16 (discounted with alternative borrowing rate) (*)</b>	<b>26.870</b>
- Short term lease liabilities	11.088
- Long term lease liabilities	15.782

(\*) Annual alternative borrowing rates used are TL: 32,50%, USD: 8,75%, Euro: 5,50%.

The balances and the depreciation and amortization expenses of the right-of-use assets as of 1 January and 31 December 2019 are as follows:

	Vehicles	Buildings	Total
<b>1 January</b>	<b>22.482</b>	<b>4.524</b>	<b>27.006</b>
Current year additions	15.439	2.432	17.871
<b>31 December</b>	<b>37.921</b>	<b>6.956</b>	<b>44.877</b>
Depreciation expenses	(13.871)	(2.081)	(15.952)
<b>Total</b>	<b>24.050</b>	<b>4.875</b>	<b>28.925</b>

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

---

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 2.4.2 Standarts, amendments and interpretations that are issued but not effective as at 31 December 2019:

The Group has not applied the following new and revised TFRSs that have been issued but are not yet effective:

TAS 1 and TAS 8	<i>Amendments to Definition of Material<sup>1</sup></i>
TFRS 9, TAS 39 and TFRS 7	<i>Amendments to Interest Rate Benchmark Reform<sup>1</sup></i>
TFRS 3	<i>Amendments to Definition of a Business<sup>1</sup></i>
TFRS 17	<i>Insurance Contracts<sup>2</sup></i>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2020.

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2021.

The Group will consider the effects of the aforementioned changes to the Group's operations and apply if necessary. The effects of the above mentioned changes in standards and comments are being evaluated.

#### 2.5 Summary of significant accounting policies

##### 2.5.1 Revenue

Revenue is generated from beer sales to domestic and foreign dealers and customers and by-product sales. Revenues are recognised on an accrual basis at the time deliveries are made, the amount of revenue can be measured reliably and it's probable that the economic benefits associated with the transaction will flow to the Group at the fair value of considerations received or receivable. Net sales represent the invoiced value of goods shipped or services given without value added tax less sales returns and sales discounts.

##### *Revenue recognition:*

Group recognizes revenue when the goods or services is transferred to the customer and when performance obligation is fulfilled. Goods is counted to be transferred when the control belongs to the customer.

Group recognizes revenue based on the following main principles:

- Identification of customer contracts,
- Identification of performance obligations,
- Determination of transaction price in the contract,
- Allocation of price to performance obligations,
- Recognition of revenue when the performance obligations are fulfilled.

Group recognized revenue from its customers only when all of the following criteria are met:

- The parties to the contract have approved the contract (in writing, orally or in accordance with other customary business practices) and are committed to perform their respective obligations,
- Group can identify each party's rights regarding the goods or services to be transferred,
- Group can identify the payment terms for the goods or services to be transferred,
- The contract has commercial substance,
- It is probable that Group will collect the consideration to which it will be entitled in exchange for the goods or services that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, an entity shall consider only the customer's ability and intention to pay that amount of consideration when it is due.



# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

---

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Prepaid and non-accrued discount amounts are stated as prepaid expenses and are accounted as sales discounts in accordance with the terms of the related sales contracts on an accrual basis.

#### *Sale of goods:*

Revenue from the sale of goods is recognized when all the following conditions are satisfied:

- The Group has transferred to the buyer the significant risks and rewards of ownership of the goods,
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold,
- The amount of revenue can be measured reliably,
- It is probable that the economic benefits associated with the transaction will flow to the entity and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### *Interest income:*

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

#### *Rental income:*

Rental income from investment properties is accounted for during the duration of rent agreement based on straight-line met.

### 2.5.2 Trade Receivables

Trade receivables that are created by the Group by way of providing goods or services directly to a debtor are carried at amortized cost. Receivables with short-term maturities which have no predefined interest rate are measured at the original invoice amount unless the effect of imputed interest is significant (Note 4).

A doubtful receivable provision for trade receivables is established if there is objective evidence that the Group will not be able to collect all amounts due. The receivables in process of lawsuit or enforcement or in a prior stage, the customer having material financial difficulties, the receivable turning default or the possibility of material and unforeseeable delay in the future collection are included under objective evidences. The amount of provision is the difference between the carrying amount and the recoverable amount, being the present value of all cash flows, including amounts recoverable from guarantees and collateral, discounted based on the original effective interest rate of the originated receivables at inception.

Also Group, has applied simplified approach and used impairment matrix for the calculation of impairment on its receivables carried at amortized cost, since they do not comprise of any significant finance component. In accordance with this method, if any provision provided to the trade receivables as a result of a specific events, Group measures expected credit loss from these receivables by the life-time expected credit loss. The calculation of expected credit loss is performed based on the past experience of the Group and its expectations for the future indications.

If the amount of the impairment subsequently decreases due to an event occurring after the write-down, the collection amount is decreased from the doubtful receivable provisions and recorded as other income from operating activities (Note 19).

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

---

### **NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

#### **2.5.3 Inventories**

Inventories are stated at the lower of cost and net realizable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories held by the method most appropriate to the particular class of inventory, with valued on a weighted average basis. Net realizable value represents the estimated selling price less all estimated costs of completion and costs necessary to make a sale. When the net realizable value of inventory is less than cost, the inventory is written down to the net realizable value and the expense is included in the consolidated statement of profit or loss and other comprehensive income in the period the write-down or loss occurred. When the circumstances that previously caused inventories to be written down below cost no longer exist or when there is clear evidence of an increase in net realizable value because of economic circumstances, the amount of the write-down is reversed. The reversal amount is limited to the amount of the original write-down.

#### **2.5.4 Property, plant and equipment**

All other items of property, plant and equipment acquired before 1 January 2005 are carried at cost in the equivalent purchasing power of TL as at 31 December 2004 and items acquired after 1 January 2005 are carried at cost, less the subsequent depreciation and impairment loss. Borrowing costs directly attributable to the qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets in accordance with the Group's accounting policy.

Property, plant and equipment are capitalised and depreciated when they are fully commissioned and in a physical state to meet their designed production capacity. Residual values of property, plant and equipment are deemed as negligible.

Depreciation is charged so as to write off the cost or valuation of assets, other than land and properties under construction, over their estimated useful lives, using the straight-line method. Land is not depreciated and carried at cost less accumulated impairment. Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets using the straight-line method.

The annual depreciation rates for property, plant and equipment, which are based on the approximate useful lives of such assets, are as follows:

	Rate (%)
Buildings and land improvements	2,5 - 4
Machinery and equipments	6,7 - 20
Furniture and fixtures (including returnable bottles and crates)	6,7 - 50
Motor vehicles	12,5 - 20

The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount. Impairment losses are recognised in consolidated statement of profit or loss and other comprehensive income.

Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

---

### **NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Repairs and maintenances are charged to the consolidated statement of profit or loss and other comprehensive income during the financial period in which they are incurred. Expenses after capitalization are added at cost in cases when the prospective economic interest related to the said asset has high possibility of being transferred to the Group and this cost can be measured soundly; or it is recorded in the consolidated financial statements as a separate asset. The Group excludes the transferred value from the financial standing statement regardless of whether the parts replaced in scope of expenses after capitalization are subject to amortization independent from other items. Expenses after capitalization that are added to cost of asset are subjected to amortization in accordance with their economic life cycle.

#### **2.5.5 Investment Property**

Investment property, which are properties held to earn rentals and/or for capital appreciation is carried at cost less accumulated depreciation and any accumulated impairment losses. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day to day servicing of an investment property. Depreciation is provided on investment property on a straight line basis over 20-40 years.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in consolidated comprehensive profit or loss in the year of retirement or disposal.

#### **2.5.6 Intangible Assets**

Intangible assets are mainly composed of computer software and other related intangible assets none of which were internally generated. All other items of intangible assets acquired before 1 January 2005 are carried at cost in the equivalent purchasing power of TL as at 31 December 2004 and items acquired after 1 January 2005 are carried at cost, less the subsequent depreciation and impairment loss, if any, at the consolidated financial statements. Amortization is charged on a straight-line basis over their estimated useful lives of three years. The estimated useful life and amortization method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Residual values of intangible assets are deemed as negligible. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount.

#### **2.5.7 Impairment of non-financial assets**

At each reporting date, the Group assesses whether there is an impairment indication for the assets, stated at revalued amounts. When an indication of impairment exists, the Group estimates the recoverable amounts of such assets. Recoverable amounts of intangible assets that are not available for use, are estimated at each reporting date. An impairment loss is recognised for the amount by which the carrying amount of the asset or any cash-generating unit of that asset exceeds its recoverable amount, which is the higher of an asset's net selling price or value in use. Impairment losses are accounted for in the consolidated statement of profit or loss and other comprehensive income.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

---

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Impairment losses can be reversed to the extent that increased carrying amount of an asset shall not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years provided that increases in the recoverable amount of the asset can be associated with events that occur subsequent to the period in which the impairment loss was recognised.

#### 2.5.8 Trade Payables

Trade payables are initially recorded at fair value and subsequently measured at amortized cost using the effective interest method. The carried trade payables are the fair value of consideration to be paid in the future for goods and services received, whether billed or not billed.

#### 2.5.9 Financial Instruments

##### a. Financial assets

###### *Classification and measurement*

Group classified its financial assets in three categories; financial assets carried at amortized cost, financial assets carried at fair value through profit or loss, financial assets carried at fair value through other comprehensive income. Classification is performed in accordance with the business model determined based on the purpose of benefits from financial assets and expected cash flows. Management performs the classification of financial assets at the acquisition date.

##### i. Financial assets carried at amortized cost

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest, whose payments are fixed or predetermined, which are not actively traded and which are not derivative instruments are measured at amortized cost.

They are included in current assets, except for maturities more than 12 months after the balance sheet date. Those with maturities more than 12 months are classified as non-current assets. The Group's financial assets carried at amortized cost comprise "trade receivables" and "cash and cash equivalents" in the statement of financial position.

###### *Impairment*

Group has applied simplified approach and used impairment matrix for the calculation of impairment on its receivables carried at amortized cost, since they do not comprise of any significant finance component. In accordance with this method, if any provision provided to the trade receivables as a result of a specific events, Group measures expected credit loss from these receivables by the life-time expected credit loss. The calculation of expected credit loss is performed based on the past experience of the Group and its expectations for the future indications.

##### ii. Financial assets carried at fair value

Assets that are held by the management for collection of contractual cash flows and for selling the financial assets are measured at their fair value. If the management do not plan to dispose these assets in 12 months after the balance sheet date, they are classified as non-current assets. Group make a choice for the equity instruments during the initial recognition and elect profit or loss or other comprehensive income for the presentation of fair value gain and loss:

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

---

### **NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

#### Financial assets carried at fair value through profit or loss

Financial assets carried at fair value through profit or loss comprise of "private sector bonds and bills, certificates of deposits" in the statement of financial position. These financial assets are recognized as asset when the fair value of the instrument is positive, as liability when the fair value of the instrument is negative.

#### Financial assets carried at fair value through other comprehensive income

Financial assets carried at fair value through other comprehensive income comprise of "financial assets" in the statement of financial position. Group carried these assets at their fair values. The fair value gains and losses are recognized in other comprehensive income after the deduction of impairment losses and foreign exchange income and expenses. When the financial assets carried at fair value through other comprehensive income are sold, fair value gain or loss classified in other comprehensive income is classified to retained earnings.

#### b. Financial liabilities

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below. Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

##### i. Financial payables

Bank borrowings are recognized initially at the process received, net of transaction costs incurred. In subsequent periods, borrowings are stated at amortized cost using the effective yield method; any difference between proceeds (net of transaction costs) and the redemption value is recognized in the consolidated statement of comprehensive income over the period of the borrowings.

If the maturity of the bank borrowings is less than 12 months at the balance sheet date, these are classified in current liabilities; and if more 12 months, they are classified under non-current liabilities (Note 6).

##### ii. Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

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### **NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

#### **2.5.10 Foreign Currency Transactions**

For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TL. In preparing the financial statements of the individual entities, transactions in currencies other than TL (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transactions. At each statement of financial position date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the statement of financial position date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences are recognized in profit or loss in the period in which they arise.

#### **2.5.11 Earnings per Share**

Earnings per share disclosed in the consolidated statement of profit or loss and other comprehensive income are determined by dividing net profit for the year by the weighted average number of shares that have been outstanding during the year.

Companies can increase their share capital by making a pro rata distribution of shares ("bonus shares") to existing shareholders from retained earnings. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the year has been adjusted in respect of bonus shares issues and other similar movements without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and for each earlier year.

#### **2.5.12 Subsequent Events**

Subsequent events; announcements related to net profit or even declared after other selective financial information has been publicly announced, include all events that take place between the statement of financial position date and the date when statement of financial position was authorised for issue.

In the case that events require a correction to be made occur subsequent to the reporting period, the Group makes the necessary corrections to the consolidated financial statements. Moreover, the events that occur subsequent to the statement of financial position date and not require a correction to be made are disclosed in accompanying notes, where the decisions of the users of consolidated financial statements are affected.

#### **2.5.13 Provisions, Contingent Assets and Contingent Liabilities**

Provisions are recognized when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the statement of financial position date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Possible assets or obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the company are not included in consolidated financial statements and treated as contingent assets or liabilities.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

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### **NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

#### **2.5.14 Related Parties**

For the purpose of the consolidated financial statements, shareholders, financial investments, International Beer Breweries Ltd Group companies, key management personnel, members of board of directors, close family members together with companies controlled, jointly controlled or significantly influenced by them are considered as and referred to as related parties.

#### **2.5.15 Operating Segments**

Due to the fact that the Group only operates in one single industrial segment, that a substantial part of its operations occur in Turkey and that all of its assets are located in Turkey, the financial information are not required to be reported by segments.

#### **2.5.16 Taxation and Deferred Income Taxes**

Tax legislation which is effective in Turkey does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated financial statements, have been calculated on a separate-entity basis.

Income tax expense represents the sum of the tax currently payable and deferred tax.

##### i. Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the statement of financial position date.

##### ii. Deferred tax

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which is used in the computation of taxable profit, and is accounted for using the statement of financial position liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the statement of financial position date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

---

### **NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

#### **iii. Current and deferred tax for the period**

Current and deferred tax are recognized as in profit or loss, except when they relate to items that are recognized in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in other comprehensive income or directly in equity respectively.

#### **2.5.17 Benefits Provided to Employees**

Under Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Group. Such payments are considered as being part of defined retirement benefit plan as per TAS 19.

The retirement benefit obligation recognized in the statement of financial position represents the present value of the defined benefit obligation. All actuarial gains and losses are charged to consolidated statement of profit or loss and other comprehensive income.

#### **2.5.18 Statement of Cash Flows**

In the consolidated statement of cash flows, the consolidated cash flows for the term are classified and reported basing upon the operations, investment and financing activities. Consolidated cash flows from operating activities indicate the consolidated cash flows from the Group's activities. Consolidated cash flows related with the investment activities indicate the consolidated cash flows which the Group uses and acquires in its investment activities. Cash flows related with the financing activities indicate the consolidated resources which the Group uses in its financing activities and the repayments of such resources.

Cash and cash equivalents include the cash and bank deposits as well as short-term high-liquidity investments with certain amounts and with maturities equal to or less than 3 months, which may be easily liquidated.

#### **2.5.19 Capital and Dividends**

Ordinary shares are classified as capital. Dividend payments of ordinary shares are entered in the records in the term when they are described in the capital.

#### **2.5.20 Other Payables**

The Group's returnable bottles and crates are classified as property, plant and equipment and the liabilities related their deposits are classified as other payables in the consolidated financial position (Note 5). The Group use the best estimates of past experience based on the movements of the items within the related accounting period and the customer's returns in the calculation of the deposits liabilities related to the returnable bottles and the crates.

### **2.6 Critical Accounting Estimates and Judgments**

Preparation of consolidated financial statements requires disclosure of assets and liabilities, contingent assets and liabilities as at statement of financial position date and utilization of estimates and assumptions that can affect income and expense amounts. The results of these estimations and assumptions can differ from the actual results even these estimations and assumptions are based on the management's best estimate.



# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Significant estimate of the Group management is as follows:

#### Provision for doubtful receivables

The assessment of the recoverability of receivables performed by Management, includes considering the following for each customer - the amount of guarantees/collateral held, past collection performance, creditworthiness, aging of receivables and existence of disputes.

Where the final results of these estimates differ from those initially recorded, these differences could affect the provision for impairment of trade receivables and the income statement in the period in which they are determined. If there is a change in estimations, effect of these changings will be recognised prospectively.

### NOTE 3 - RELATED PARTY DISCLOSURES

#### a) Trade receivables from related parties:

TL 326 (31 December 2018: None).

#### b) Trade payables due to related parties:

	31 December 2019	31 December 2018
Desa Enerji Elektrik Üretim A.Ş. ("Desa Enerji")	4.163	3.623
Other	118	1.123
	<b>4.281</b>	<b>4.746</b>

Trade payables due to related parties has a weighted average maturity of one month (31 December 2018: one month).

#### c) Product and service sales:

None (31 December 2018: TL 622).

#### d) Product and service purchases:

	1 January - 31 December 2019	1 January - 31 December 2018
Desa Enerji	36.926	27.169
Other	1.539	14.700
	<b>38.465</b>	<b>41.869</b>

The Group purchases electricity and hot water from Desa Enerji.

#### e) Dividends to related parties - gross:

Group decided to distribute TL 536.666 gross dividend at Ordinary General Assembly Meeting dated 25 March 2019. The gross amount was paid to shareholders on 2 April 2019 and 4 April 2019 in accordance with the calendar announced to public.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 3 - RELATED PARTY DISCLOSURES (Continued)

#### f) Key management compensation:

Key management includes general manager, vice presidents and directors. The compensation paid or payable to key management for employee service is shown below:

	1 January - 31 December 2019	1 January - 31 December 2018
Short-term employee benefits	21.276	18.062
Post-employment benefits	-	-
Termination benefits	-	-
Share-based payments	-	-
Other	753	602
	<b>22.029</b>	<b>18.664</b>

### NOTE 4 - TRADE RECEIVABLE AND PAYABLES

#### a) Short-term trade receivables:

	31 December 2019	31 December 2018
Customer current accounts	671.545	674.326
Credit card receivables	162.561	66.809
Notes receivables and customer cheques	76.868	54.166
Due from related parties (Note 3)	326	-
	<b>911.300</b>	<b>795.301</b>
Less: Provision for doubtful receivables	(56.950)	(44.341)
Incurred finance expense	(5.323)	(11.617)
	<b>849.027</b>	<b>739.343</b>

The effective weighted average interest rate applied to TL denominated receivables is 11,14% p.a. (31 December 2018: 24,28% p.a.) as of 31 December 2019. Trade receivables are all short term with a weighted average maturity of one month (31 December 2018: one month).

The amount of overdue trade receivables as of 31 December 2019 is TL 68.355 (31 December 2018: TL 46.172) and the aging of such receivables and credit risk analysis are disclosed in Note 25 in detail.

Movements in the provision for doubtful receivables are as follows:

	2019	2018
<b>1 January</b>	<b>(44.341)</b>	<b>(36.188)</b>
Collections in the current year (Note 19)	928	739
Reversal of provision	10.898	4.926
Charged to the consolidated statement of profit or loss and other comprehensive income	(24.435)	(13.818)
<b>31 December</b>	<b>(56.950)</b>	<b>(44.341)</b>

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 4 - TRADE RECEIVABLE AND PAYABLES (Continued)

Trade receivables are assessed by Group management on the basis of past experiences and required provision for impairment is booked. In relation to the calculation of such provision, guarantees received from customers are considered. Therefore, considering the past experiences the Group management believes that there is no additional doubtful risk for the collection of receivables.

#### b) Short-term trade payables:

	31 December 2019	31 December 2018
Supplier current accounts	208.704	193.898
Due to related parties (Note 3)	4.281	4.746
Accrued expenses	22.528	16.883
Less: Unearned finance income	(1.301)	(2.200)
	<b>234.212</b>	<b>213.327</b>

The effective weighted average interest rate on TL denominated payables is 11,16% p.a. as of 31 December 2019 (31 December 2018: 23,77% p.a.). Short-term payables have a weighted average maturity of one month (31 December 2018: one month).

### NOTE 5 - OTHER RECEIVABLE AND PAYABLES

#### a) Short-term other receivables:

	31 December 2019	31 December 2018
Value added tax receivable	9.052	6.852
Other	798	1.126
	<b>9.850</b>	<b>7.978</b>

#### b) Long-term other receivables:

	31 December 2019	31 December 2018
Deposit and guarantees given	227	262
	<b>227</b>	<b>262</b>

#### c) Other payables:

Deposits received	43.167	38.556
	<b>43.167</b>	<b>38.556</b>

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 6 - BORROWINGS AND BORROWING COSTS

	31 December 2019			31 December 2018		
	Effective Interest Rate(%)	Original Currency	TL Equivalent	Effective Interest Rate(%)	Original Currency	TL Equivalent
<b>Current bank loans</b>						
Fixed Interest Rate - TL (*)	10,20	115.321	115.321	23,5	80.845	80.845
<b>Short-term portion of long-term bank loans</b>						
Fixed Interest Rate - TL (*)	10,55	24.297	24.297	-	-	-
<b>Current bank loans</b>		<b>139.618</b>	<b>139.618</b>		<b>80.845</b>	<b>80.845</b>
<b>Long-term bank loans</b>						
Fixed Interest Rate - TL (*)	10,55	48.593	48.593	-	-	-
<b>Long-term bank loans</b>		<b>48.593</b>	<b>48.593</b>		-	-
<b>Total</b>		<b>188.211</b>	<b>188.211</b>		<b>80.845</b>	<b>80.845</b>

(\*) As of 31 December 2019 short-term and long-term bank loans have weighted average maturity 20 August 2020 and 18 November 2021 respectively (31 December 2018: 2 January 2019, None.).

Net financial debt reconciliation for the periods between 1 January - 31 December 2019 and 2018 is as follows:

	2019	2018
<b>1 January</b>	<b>65.692</b>	<b>344.292</b>
TFRS 16 transition effect	(26.870)	-
Proceeds from borrowings	(4.052.915)	(80.845)
Change in lease liabilities	(210)	-
Repayments of borrowings and interest	3.947.443	-
Interest accrual	(1.894)	-
Less: Change in cash and cash equivalents	200.890	(197.755)
<b>31 December</b>	<b>132.136</b>	<b>65.692</b>

### NOTE 7 - INVENTORIES

	31 December 2019	31 December 2018
Finished and trade goods	171.300	140.120
Raw material	77.984	58.433
Work in progress	16.754	22.489
Other	31.369	35.906
	<b>297.407</b>	<b>256.948</b>

At 31 December 2019, other inventories are mainly composed of spare parts amounting to TL 19.786 (31 December 2018: TL 13.625).

At 31 December 2019, finished goods amounting to TL 171.312 (31 December 2018: TL 140.371) are stated at their net realizable values by recording an obsolescence provision amounting to TL 12 (31 December 2018: TL 251) while the other inventory items are valued at their costs.

Cost of materials recognized as expense and included in cost of sales amounts to TL 593.013 (31 December 2018: TL 396.646) (Note 17).

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 8 - INVESTMENT PROPERTIES

	1 January 2019	Additions	Disposals	Transfers	31 December 2019
<u>Buildings and land improvements:</u>					
Cost	3.815	53	-	-	3.868
Accumulated depreciation	(2.127)	(219)	-	-	(2.346)
<b>Net book value</b>	<b>1.688</b>				<b>1.522</b>
	1 January 2018	Additions	Disposals	Transfers	31 December 2018
<u>Buildings and land improvements:</u>					
Cost	3.445	370	-	-	3.815
Accumulated depreciation	(2.006)	(121)	-	-	(2.127)
<b>Net book value</b>	<b>1.439</b>				<b>1.688</b>

Total rental income from the investment properties in 2019 amounts to TL 299 (31 December 2018: TL 202). There are no operating expenses arising from the investment property.

As of 31 December 2019, the fair value of Group's investment properties, of which is carried at cost less accumulated depreciation, determined by TSKB Gayrimenkul Değerleme ve Danışmanlık A.Ş.:

Details of the Group's investment properties and information about the fair value hierarchy as at 31 December 2019 are as follows:

#### Fair values as at 31 December 2019

	31 December 2019	Level 1 TL	Level 2 TL	Level 3 TL
Commercial property unit located in Ankara	5.005	-	5.005	-
Commercial property unit located in İzmir	4.535	-	4.535	-

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 9 - PROPERTY, PLANT AND EQUIPMENT

Movements of property, plant and equipment between 1 January and 31 December 2019 were as follows:

	1 January 2019	Additions	Disposals	Transfers (*)	31 December 2019
<b>Cost:</b>					
Land	13.831	242	-	-	14.073
Land improvements	19.657	75	-	804	20.536
Buildings	113.938	3.068	(165)	11.952	128.793
Machinery and equipment	630.560	1.828	(894)	80.893	712.387
Furniture and fixtures	575.612	228.381	(7.976)	13.279	809.296
Motor vehicles	13.678	1.518	(235)	-	14.961
Construction in progress	9.172	112.377	-	(111.657)	9.892
	<b>1.376.448</b>	<b>347.489</b>	<b>(9.270)</b>	<b>(4.729)</b>	<b>1.709.938</b>
<b>Accumulated depreciation:</b>					
Land improvements	(10.209)	(367)	-	-	(10.576)
Buildings	(62.168)	(5.495)	22	-	(67.641)
Machinery and equipment	(309.035)	(27.641)	463	-	(336.213)
Furniture and fixtures	(307.174)	(155.802)	5.720	-	(457.256)
Motor vehicles	(5.393)	(1.939)	207	-	(7.125)
	<b>(693.979)</b>	<b>(191.244)</b>	<b>6.412</b>	<b>-</b>	<b>(878.811)</b>
<b>Net book value</b>	<b>682.469</b>			<b>-</b>	<b>831.127</b>

(\*) Note 10.

Movements of property, plant and equipment between 1 January and 31 December 2018 were as follows:

	1 January 2018	Additions	Disposals	Transfers (*)	31 December 2018
<b>Cost:</b>					
Land	1.755	12.076	-	-	13.831
Land improvements	15.408	260	-	3.989	19.657
Buildings	95.807	875	(273)	17.529	113.938
Machinery and equipment	472.683	17.216	(6.615)	147.276	630.560
Furniture and fixtures	376.198	205.447	(11.051)	5.018	575.612
Motor vehicles	12.503	1.588	(413)	-	13.678
Construction in progress	31.782	153.788	-	(176.398)	9.172
	<b>1.006.136</b>	<b>391.250</b>	<b>(18.352)</b>	<b>(2.586)</b>	<b>1.376.448</b>
<b>Accumulated depreciation:</b>					
Land improvements	(9.934)	(275)	-	-	(10.209)
Buildings	(58.139)	(4.197)	168	-	(62.168)
Machinery and equipment	(294.763)	(20.773)	6.501	-	(309.035)
Furniture and fixtures	(209.165)	(106.931)	8.922	-	(307.174)
Motor vehicles	(4.012)	(1.771)	390	-	(5.393)
	<b>(576.013)</b>	<b>(133.947)</b>	<b>15.981</b>	<b>-</b>	<b>(693.979)</b>
<b>Net book value</b>	<b>430.123</b>			<b>-</b>	<b>682.469</b>

(\*) Note 10.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 9 - PROPERTY, PLANT AND EQUIPMENT (Continued)

Current year depreciation and amortisation expenses of TL 132.795 (31 December 2018: TL 91.998) have been charged to cost of production (Note 17), TL 70.081 (31 December 2018: TL 39.571) to marketing, selling and distribution costs (Note 18) and TL 7.752 (31 December 2018: TL 5.850) to general administrative expenses (Note 18).

Depreciation of right-of-use assets for the period 1 January - 31 December 2019 amount to TL 15.952 (Note 2.4).

There is no mortgage and pledge on property, plant and equipment as of 31 December 2019 and 2018.

### NOTE 10 - INTANGIBLE ASSETS

The movements of intangible assets and related accumulated amortisation for the years ended 31 December 2019 and 2018 were as follows:

	1 January 2019	Additions	Disposals	Transfers (*)	31 December 2019
Rights	27.732	867	(903)	4.729	32.425
Accumulated amortisation	(20.183)	(3.213)	903	-	(22.493)
<b>Net book value</b>	<b>7.549</b>				<b>9.932</b>

  

	1 January 2018	Additions	Disposals	Transfers (*)	31 December 2018
Rights	23.291	1.950	(95)	2.586	27.732
Accumulated amortisation	(16.837)	(3.351)	5	-	(20.183)
<b>Net book value</b>	<b>6.454</b>				<b>7.549</b>

(\*) Note 9.

Rights are mainly composed of computer software. There were not any internally generated intangible asset.

### NOTE 11 - PROVISIONS, CONTINGENT ASSETS AND CONTINGENT LIABILITIES

#### a) Other short-term provisions:

	31 December 2019	31 December 2018
Provision for sales discounts	40.046	27.469
Provision for excise duty (*)	-	34.062
Other	12.241	5.727
	<b>52.287</b>	<b>67.258</b>

(\*) The related provision has been canceled due to statute of limitation and is accounted under other income from operating activities.

#### b) Contingent assets and liabilities:

The Group management has filed legal actions for the cancellation and return of the excise tax and value added tax which was paid previously for January 2006. 39 of those legal actions filed for the cancellation and return of the excise tax and VAT were concluded against Türk Tuborg while the jurisdiction is continued for the others. As at 31 December 2019, the total value of legal actions is amounted to TL 3.208 (31 December 2018: TL 3.208) in relation to those legal actions not finalized yet.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 11 - PROVISIONS, CONTINGENT ASSETS AND CONTINGENT LIABILITIES (Continued)

As at 31 December 2019, the Group has letters of guarantee given amounting to TL 9.753 (31 December 2018: TL 3.848). The schedule for guarantee, pledge, mortgage and bails (GPM) given by the Group is as follows:

	31 December 2019	31 December 2018
A. Total value of GPM provided in favour of the Company itself	9.753	3.848
i. TL	9.753	3.848
B. Total value of GPM provided in favour of the subsidiary	470.912	338.332
C. Total value of GPM provided in favour of third parties engaged in ordinary course of operations	-	-
D. Total value of other GPM	-	-
i. Provided in favour of the main shareholder	-	-
ii. Provided in favour of related parties excluding those mentioned at article B and C above	-	-
iii. Provided in favour of third parties excluding those mentioned at C above	-	-
	<b>480.665</b>	<b>342.180</b>

The ratio of total value of other GPM to equity is 0% at 31 December 2019 (31 December 2018: 0%).

### NOTE 12 - EMPLOYEE BENEFITS

#### a) Short term provision for employee benefits:

	31 December 2019	31 December 2018
Vacation pay obligation and other provisions	60.643	49.758
	<b>60.643</b>	<b>49.758</b>

Movements of vacation pay obligation and other provisions in the current year are as follows:

	2019	2018
<b>1 January</b>	<b>49.758</b>	<b>38.737</b>
Payment in the current year	(29.480)	(22.960)
Charge for the period	40.365	33.981
<b>31 December</b>	<b>60.643</b>	<b>49.758</b>

#### b) Long term provision for employee benefits:

	31 December 2019	31 December 2018
Provision for employment termination benefit	24.223	20.209
	<b>24.223</b>	<b>20.209</b>

Under Turkish Labor Law, the Group is required to pay termination benefits to each employee who has completed certain years of service and whose employment is terminated without due cause, who is called up for military service, dies or retires after completing 25 years of service and reaches the retirement age (58 for women and 60 for men).



## TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

#### NOTE 12 - EMPLOYEE BENEFITS (Continued)

The amount payable consists of one month's salary limited to a maximum of TL 6.379,86 TL for each period of service at 31 December 2019 (31 December 2018: TL 5.434,42).

Retirement pay liability is not subject to any kind of funding legally. Provision for retirement pay liability is calculated by estimating the present value of probable liability amount arising due to retirement of employees. TAS 19 Employee Benefits stipulates the development of company's liabilities by using actuarial valuation methods under defined benefit plans. In this direction, actuarial assumptions used in calculation of total liabilities are described as follows:

The principal assumption is that the maximum liability for each year of service will increase parallel with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying financial statements as at 31 December 2019, the provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees. The provisions at the respective balance sheet dates have been calculated with the assumption of 4,95% real discount rate (31 December 2018: %4,95) calculated by using 11% annual inflation rate and 16,50% discount rate.

Estimated amount of retirement pay not paid due to voluntary leaves is also taken into consideration as 4,00% for employees with 0-15 years of service (31 December 2018: 4,30%), and 0% for those with 16 or more years of service (31 December 2018: 0%). As the maximum liability is revised semiannually, the maximum amount of TL 6.730,15 effective from 1 January 2020 has been taken into consideration in calculation of provision from employment termination benefits (1 January 2019: TL 6.017,60).

Movements of the provision for employment benefits were as follows:

	<b>2019</b>	<b>2018</b>
<b>1 January</b>	<b>20.209</b>	<b>15.952</b>
Service cost	2.827	2.254
Interest cost	4.017	3.355
Actuarial loss	393	1.092
Paid during the year	(3.223)	(2.444)
<b>31 December</b>	<b>24.223</b>	<b>20.209</b>

The total of service cost and interest cost for the year is amounted to TL 6.844 (31 December 2018: TL 5.609). TL 3.900 (31 December 2018: TL 2.844) has been charged to marketing, selling and distribution expenses, TL 2.281 (31 December 2018: TL 2.133) has been charged to cost of production and TL 663 (31 December 2018: TL 632) has been charged to general administrative expenses, respectively.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 13 - EXPENSES BY NATURE

	1 January - 31 December 2019	1 January - 31 December 2018
Revenue	2.171.024	1.699.543
Other income from operating activities	54.689	69.255
Income from investing activities	92.806	272.090
<b>Total revenue</b>	<b>2.318.519</b>	<b>2.040.888</b>
Cost of direct materials	(593.013)	(396.646)
Personnel expenses	(222.529)	(190.399)
Depreciation and amortization	(210.628)	(137.419)
Marketing expenses	(133.833)	(101.091)
Other production cost and change in stocks	(215.251)	(257.389)
Other expense	(288.585)	(388.244)
Finance expense	(102.689)	(21.004)
<b>Total expense</b>	<b>(1.766.528)</b>	<b>(1.492.192)</b>
<b>Profit before taxes</b>	<b>551.991</b>	<b>548.696</b>
Tax expense	(114.532)	(121.025)
<b>Net profit for the year</b>	<b>437.459</b>	<b>427.671</b>

### NOTE 14 - CAPITAL RESERVES AND OTHER SHARE CAPITAL RESERVES

#### a) Share capital:

The Company adopted the registered share capital system available to companies registered with the CMB and set a limit on its registered share capital representing registered type shares with a nominal value of full TL 0,01. The Company's historical authorized registered share capital at 31 December 2019 and 2018 are as follows:

	31 December 2019	31 December 2018
Registered share capital (historical values)	500.000	500.000
Share capital with a nominal value	322.508	322.508

The compositions of the Company's share capital at 31 December 2019 and 2018 were as follows:

	31 December 2019		31 December 2018	
	TL	Share (%)	TL	Share (%)
International Beer Breweries Ltd.	308.597	95,69	308.597	95,69
Public quotation	13.911	4,31	13.911	4,31
	<b>322.508</b>		<b>322.508</b>	

There are 32.250.825.300 (31 December 2018: 32.250.825.300) units of shares with a face value of full TL 0,01 each at 31 December 2019. There are no preferred shares.

	Historical value	Restated value	Adjustment to share capital
Share capital	322.508	600.121	277.613

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 14 - CAPITAL RESERVES AND OTHER SHARE CAPITAL RESERVES (Continued)

#### b) Other equity items:

	31 December 2019	31 December 2018
Adjustment to share capital	277.613	277.613
Restricted reserves appropriated from profits	91.512	18.642
Share premium	154	154
	<b>369.279</b>	<b>296.409</b>

The legal reserves consist of first and second reserves, appropriated in accordance with the TCC. The TCC stipulates that the first legal reserve is appropriated out of statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the Company's paid-in capital. The second legal reserve is appropriated at the rate of 10% per annum of all cash distributions.

Other equity items shall be carried at the amounts in accordance with the Turkish Financial Reporting Standards.

#### c) Accumulated profits:

As at 31 December 2019, accumulated profit in consolidated financial position of the Group prepared in accordance with Turkish Financial Reporting Standards amount to TL 180.555 (31 December 2018: TL 362.420).

There is not any privilege as to dividends. The policy of the Company concerning dividend distribution is to distribute the profit considering its medium and long term strategies, financial situation, the investments and financial plans, other fund requirements, market conditions, economical environment, Capital Market Board legislations and Turkish Commercial Code.

In the event that distributable profit is available in accordance with relevant regulation, the dividend distribution resolution to be taken by the Board of Directors in the form of cash and/or shares and/or installments as long as the amount is not below than %20 of the distributable profit within the frame of the provisions of Capital Market Board legislation and Turkish Commercial Code shall be submitted to the approval of General Assembly; and the distribution shall be completed within legal terms.

### NOTE 15 - PREPAID EXPENSES AND DEFERRED INCOME

#### a) Short-term prepaid expenses:

	31 December 2019	31 December 2018
Prepaid expenses	37.183	33.057
	<b>37.183</b>	<b>33.057</b>

#### b) Long-term prepaid expenses:

Prepaid expenses	88.878	61.492
Order advances for property, plant and equipment	5.884	3.481
	<b>94.762</b>	<b>64.973</b>

#### c) Deferred income:

Order advances received from customers	912	3.200
	<b>912</b>	<b>3.200</b>

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 16 - OTHER CURRENT LIABILITIES

	31 December 2019	31 December 2018
Taxes and funds payable	532.071	423.033
Other	7.450	3.728
	<b>539.521</b>	<b>426.761</b>

### NOTE 17 - REVENUE AND COST OF SALES

	1 January - 31 December 2019	1 January - 31 December 2018
<b>Revenue</b>		
Domestic sales - net	2.057.537	1.613.806
Export sales - net	113.487	85.737
<b>Total revenue - net</b>	<b>2.171.024</b>	<b>1.699.543</b>
<b>Cost of sales</b>		
Cost of direct materials	(593.013)	(396.646)
Depreciation and amortisation	(132.795)	(91.998)
Labour expense	(44.541)	(48.009)
Other production cost and change in stocks	(215.251)	(257.389)
<b>Total cost of sales</b>	<b>(985.600)</b>	<b>(794.042)</b>
<b>Gross Profit</b>	<b>1.185.424</b>	<b>905.501</b>

### NOTE 18 - GENERAL ADMINISTRATIVE EXPENSES AND MARKETING, SELLING AND DISTRIBUTION EXPENSES

#### a) General administrative expenses:

	1 January - 31 December 2019	1 January - 31 December 2018
Personnel expenses	44.860	35.758
Outsourced services	15.971	12.195
Depreciation and amortisation	7.752	5.850
Other	19.455	18.280
	<b>88.038</b>	<b>72.083</b>

#### b) Marketing, selling and distribution expenses:

Marketing expenses	133.833	101.091
Personnel expenses	133.128	106.632
Transportation and distribution costs	100.658	83.250
Depreciation and amortisation	70.081	39.571
Outsourced services	44.287	44.370
Other	48.903	41.939
	<b>530.890</b>	<b>416.853</b>

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 19 - OTHER INCOME AND EXPENSES FROM OPERATING ACTIVITIES

#### a) Other income from operating activities:

	1 January - 31 December 2019	1 January - 31 December 2018
Canceled lawsuit provision	34.062	-
Foreign exchange gain	3.707	54.261
Indemnity income	2.330	2.065
Collection of doubtful receivables	928	739
Other	13.662	12.190
	<b>54.689</b>	<b>69.255</b>

#### b) Other expense from operating activities:

Provision for doubtful receivables - net	(13.537)	(8.892)
Foreign exchange loss	(9.417)	(47.096)
Other	(6.398)	(6.390)
	<b>(29.352)</b>	<b>(62.378)</b>

### NOTE 20 - INCOME AND EXPENSES FROM INVESTING ACTIVITIES

#### a) Income from investing activities:

	1 January - 31 December 2019	1 January - 31 December 2018
Foreign exchange gain	67.788	235.023
Interest income	21.477	33.965
Gain on sales of property, plant and equipment	1.797	2.657
Fair value gain on financial investments	1.182	-
Other	562	445
	<b>92.806</b>	<b>272.090</b>

#### b) Expense from investing activities:

Foreign exchange loss	(28.094)	(124.638)
Fair value loss on financial investments	(1.734)	(1.089)
Loss on sales of property, plant and equipment	(131)	(105)
	<b>(29.959)</b>	<b>(125.832)</b>

### NOTE 21 - FINANCIAL EXPENSES

	1 January - 31 December 2019	1 January - 31 December 2018
Interest expense	(68.421)	(3.030)
Bank commissions and other changes	(34.268)	(17.974)
	<b>(102.689)</b>	<b>(21.004)</b>

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 22 - TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES)

#### Current income tax liability:

	31 December 2019	31 December 2018
Provision for corporate tax expense	115.648	116.400
Less: Prepaid taxes	(82.447)	(103.644)
<b>Current income tax liability</b>	<b>33.201</b>	<b>12.756</b>

Turkish tax legislation does not permit a parent company and its subsidiaries to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the consolidated financial statements, have been calculated on a separate-entity basis.

In accordance with the Law on the Amendment of Certain Tax Acts, published in the Official Gazette dated 5 December 2017, the corporate tax rate of all companies has been increased from 20% to 22% for the years 2019 and 2020 (31 December 2018: 22%). On the total income of the Company after adjusting for certain disallowable expenses, exempt income and investment and other allowances (e.g. research and development allowance). No further tax is payable unless the profit is distributed. Corporations are required to pay advance corporate tax quarterly at the rate of 22% (31 December 2018: 22%) on their corporate income. Under the Turkish taxation system, tax losses can be carried forward to offset against future taxable income for up to 5 years. Tax losses cannot be carried back to offset profits from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns within the 25th of the fourth month following the close of the financial year to which they relate. Tax returns are open for 5 years from the beginning of the year that follows the date of filing, during which time the tax authorities have the right to examine tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Dividends paid to non-resident corporations, which have a place of business in Turkey, or resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15% (31 December 2018: 15%). An increase in capital via issuing bonus shares is not considered as a profit distribution and thus does not incur withholding tax.

Taxation on income for the year ended 31 December 2019 and 2018 is as follows:

	1 January - 31 December 2019	1 January - 31 December 2018
Current tax expense	(115.648)	(115.775)
Deferred tax income/(expense)	1.116	(5.250)
	<b>(114.532)</b>	<b>(121.025)</b>

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 22 - TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Continued)

Reconciliation of the taxation on income for the years ended 31 December 2019 and 2018 is as follows:

	1 January - 31 December 2019	1 January - 31 December 2018
<b>Income before tax</b>	<b>551.991</b>	<b>548.696</b>
Tax calculated at tax rates applicable	(121.438)	(120.713)
Other adjustments not subject to tax	9.625	1.417
Expenses not deductible for tax purposes	(3.707)	(2.175)
Exemptions	988	446
<b>Tax expense</b>	<b>(114.532)</b>	<b>(121.025)</b>

#### Deferred taxes:

The Group recognizes deferred tax assets and liabilities based upon temporary differences arising between the consolidated financial statements and the statutory tax financial statements. Deferred taxes are calculated on temporary differences that are expected to be realized or settled under the liability method using the principal enacted tax rate. Deferred taxes and liabilities are calculated on temporary differences that are expected in 2019 and 2020 under the liability method using the principal enacted rate of 22% and 20% is used for cancellation of temporary differences in 2021 and subsequent periods (31 December 2018: 20%).

In Turkey, the companies cannot declare a consolidated tax return, therefore subsidiaries that have deferred tax assets position were not net off against subsidiaries that have deferred tax liabilities position and disclosed separately.

The breakdown of cumulative temporary differences and the resulting deferred tax assets and liabilities provided at 31 December 2019 and 2018, using enacted tax rates at the statement of financial position dates, are as follows:

	<u>31 December 2019</u>		<u>31 December 2018</u>	
	Cumulative temporary differences	Deferred tax (liability)/asset	Cumulative temporary differences	Deferred tax (liability)/asset
Property, plant and equipment and intangible fixed assets	36.138	(7.251)	28.296	(5.683)
Inventory	(8.050)	1.771	(4.924)	1.083
Provision for employment termination benefits	(24.223)	4.870	(20.209)	4.067
Provision for unused vacation and other provisions	(60.643)	13.342	(49.758)	10.947
Provision for impairment of financial investments	(3.463)	693	(3.463)	693
Provision for doubtful receivables	(24.317)	5.350	(19.283)	4.243
Other - net	79.697	(17.243)	68.225	(15.013)
		<b>1.532</b>		<b>337</b>

Thereof:

	31 December 2019	31 December 2018
Subsidiaries with net deferred income tax assets	27.390	20.884
Subsidiaries with net deferred income tax liabilities	(25.858)	(20.547)
	<b>1.532</b>	<b>337</b>

**TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019  
(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

**NOTE 22 - TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Continued)**

Movement of deferred tax assets for years ended 31 December 2019 and 2018 are as follows:

	<b>2019</b>	<b>2018</b>
<b>1 January</b>	<b>337</b>	<b>5.369</b>
Profit or loss effect	1.116	(5.250)
Other comprehensive income effect	79	218
<b>31 December</b>	<b>1.532</b>	<b>337</b>

**NOTE 23 - EARNINGS PER SHARE**

Earnings per share are calculated by dividing the profit for the current year by the weighted average number of ordinary shares in issue during the year.

		<b>1 January - 31 December 2019</b>	<b>1 January - 31 December 2018</b>
Net profit for the year	A	437.459	427.671
Number of ordinary shares with a full TL 1 face value	B	32.250.825.300	32.250.825.300
<b>Gain per 100 shares (full TL)</b>	<b>A/B</b>	<b>1,36</b>	<b>1,33</b>

There are no differences between basic and diluted gain per share for the periods ended 31 December 2019 and 2018.

**NOTE 24 - FINANCIAL INVESTMENTS**

	<b>31 December 2019</b>	<b>31 December 2018</b>
Financial assets at fair value through profit or loss	-	376.782
Financial assets at fair value through other comprehensive income	167	167
	<b>167</b>	<b>376.949</b>

	<u>Fair values as at 31 December 2019</u>			
	31 December 2019	Level 1 TL	Level 2 TL	Level 3 TL
Financial assets at fair value through other comprehensive income	167	-	-	167



## TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

#### NOTE 24 - FINANCIAL INVESTMENTS (Continued)

##### Financial assets at fair value through profit or loss:

Financial assets at fair value through profit or loss are financial assets held for trading and stated below:

	31 December 2019	31 December 2018
Private sector bonds and bills	-	201.764
Certificates of deposits	-	175.018
	-	<b>376.782</b>

Movements of financial assets at fair value through profit or loss are as follows:

	2019	2018
<b>1 January</b>	<b>376.782</b>	<b>247.836</b>
Purchase of financial investments	204.344	785.890
Sale of financial investments	(599.921)	(746.341)
Fair value loss	(552)	(1.089)
Foreign exchange gain - net	19.347	90.486
<b>31 December</b>	<b>-</b>	<b>376.782</b>

#### NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

##### a) Credit risk:

Ownership of financial assets brings about the risk of the other party's failure to perform the obligation of the contract. The Group management covers such risks by restricting the average risk for the other party in each deal and receiving guarantees if and when necessary. The Group does business through a dealers system to a great extent in the country. The Group reduces its collection risk with letters of guarantee, mortgages, a direct debit system and collections via credit cards which it received from its customers and controls the purchase orders of its customers by comparing such guarantees received from customers with its receivables. Considering the past experience in the collection of the trade receivables of the Group, one can see that the provisions allocated are within the anticipated limits. Therefore, the Group management does not anticipate any additional risks related with the Group's trade receivables.

## TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

#### NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

The credit risk analysis of financial instruments as of 31 December 2019 and 2018 is as follows:

##### 31 December 2019:

	Receivables				Bank Deposits	Financial Investments	Total
	Trade Receivables (1)		Other Receivables				
	Related Parties	Other Parties	Related Parties	Other Parties			
<b>Maximum amount of credit risk exposed as of reporting date (A+B+C+D+E) (2)</b>	<b>326</b>	<b>848.701</b>	<b>-</b>	<b>9.850</b>	<b>347.304</b>	<b>167</b>	<b>1.206.348</b>
- The part of maximum credit risk covered with guarantees etc	-	499.680	-	-	-	-	499.680
<b>A. Net book value of financial assets not past due and not impaired (3)</b>	326	780.346	-	9.850	347.304	-	1.137.826
<b>B. Net book value of financial assets whose conditions are renegotiated otherwise will be classified as past due or impaired (3)</b>	-	-	-	-	-	-	-
<b>C. Net book value of assets past due but not impaired (3)</b>	-	68.355	-	-	-	-	68.355
- The part covered by guarantees etc.	-	12.694	-	-	-	-	12.694
<b>D. Net book value of assets impaired</b>	-	-	-	-	-	167	167
- Past due (gross book value)	-	-	-	-	-	-	-
- Impairment (-)	-	36.356	-	-	-	-	36.356
- The part of net value covered with guarantees etc.	-	(36.356)	-	-	-	-	(36.356)
- Not due (gross book value)	-	-	-	-	-	-	-
- Impairment (-)	-	20.594	-	-	-	4.056	24.650
- The part of net value covered with guarantees etc	-	(20.594)	-	-	-	(3.889)	(24.483)
<b>E. Off balance items exposed to credit risk</b>	-	-	-	-	-	-	-

(1) Trade receivables of the Group are mainly resulted from sales of beer.

(2) Factors increasing credit reliability such as guarantees received are not taken into consideration while determination of aforementioned amounts.

(3) Considering the past experiences, the Group management believes that there are no additional credit risk for the collection of these receivables.

## TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

#### NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

31 December 2018:

	Receivables				Bank Deposits	Financial Investments	Total
	Trade Receivables(1)		Other Receivables				
	Related Parties	Other Parties	Related Parties	Other Parties			
<b>Maximum amount of credit risk exposed as of reporting date (A+B+C+D+E) (2)</b>	-	<b>739.343</b>	-	<b>7.978</b>	<b>146.378</b>	<b>376.949</b>	<b>1.270.648</b>
- The part of maximum credit risk covered with guarantees etc	-	387.355	-	-	-	-	387.355
<b>A. Net book value of financial assets not past due and not impaired (3)</b>	-	686.666	-	7.978	146.378	376.782	1.217.804
<b>B. Net book value of financial assets whose conditions are renegotiated otherwise will be classified as past due or impaired (3)</b>	-	6.505	-	-	-	-	6.505
<b>C. Net book value of assets past due but not impaired (3)</b>	-	46.172	-	-	-	-	46.172
- The part covered by guarantees etc.	-	3.517	-	-	-	-	3.517
<b>D. Net book value of assets impaired</b>	-	-	-	-	-	167	167
- Past due (gross book value)	-	28.119	-	-	-	-	28.119
- Impairment (-)	-	(28.119)	-	-	-	-	(28.119)
- The part of net value covered with guarantees etc.	-	-	-	-	-	-	-
- Not due (gross book value)	-	16.222	-	-	-	4.056	20.278
- Impairment (-)	-	(16.222)	-	-	-	(3.889)	(20.111)
- The part of net value covered with guarantees etc	-	-	-	-	-	-	-
<b>E. Off balance items exposed to credit risk</b>	-	-	-	-	-	-	-

(1) Trade receivables of the Group are mainly resulted from sales of beer.

(2) Factors increasing credit reliability such as guarantees received are not taken into consideration while determination of aforementioned amounts.

(3) Considering the past experiences, the Group management believes that there are no additional credit risk for the collection of these receivables.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019 *(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

### NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

The aging analysis of overdue financial assets as of 31 December 2019 and 2018 is as follows:

#### 31 December 2019:

	Trade Receivables		
	Related Parties	Other Parties	Total
1-30 days overdue	-	64.070	64.070
1-3 months overdue	-	3.470	3.470
3-12 months overdue	-	815	815
		68.355	68.355
The part covered by guarantees	-	(12.694)	(12.694)
- Bank letters of guarantee	-	(10.597)	(10.597)
- Mortgage	-	(2.097)	(2.097)
		<b>55.661</b>	<b>55.661</b>

#### 31 December 2018:

	Trade Receivables		
	Related Parties	Other Parties	Total
1-30 days overdue	-	42.154	42.154
1-3 months overdue	-	3.993	3.993
3-12 months overdue	-	25	25
		46.172	46.172
The part covered by guarantees	-	(3.517)	(3.517)
- Bank letters of guarantee	-	(3.150)	(3.150)
- Mortgage	-	(367)	(367)
		<b>42.655</b>	<b>42.655</b>

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

#### b) Liquidity risk:

Prudent liquidity risk management implies maintaining sufficient cash and cash equivalents, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

Liquidity risk is managed by obtaining sufficient financing facilities from various financial institutions to be able to fund the present and future potential borrowing requirement. Liquidity risk represents the Group's risk of failure to cover its financial liabilities when they are due. The Group's liquidity management approach is to have sufficient liquidity in each and every term and to cover any liabilities both under normal and hard conditions when they are due without causing any unacceptable loss nor damaging the reputation of the Group in the market.

The following tables detail the Group's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows.

	31 December 2019				
	Book value	Total cash outflows per agreement (I+II+III)	Less than 3 months (I)	3 - 12 months (II)	1 - 5 years (III)
<b>Contractual terms:</b>					
<b>Non-derivative financial liabilities:</b>					
Trade payables	234.212	235.513	235.513	-	-
Bank loans	188.211	188.211	61.894	77.724	48.593
	<b>422.423</b>	<b>423.724</b>	<b>297.407</b>	<b>77.724</b>	<b>48.593</b>

	31 December 2018				
	Book value	Total cash outflows per agreement (I+II+III)	Less than 3 months (I)	3 - 12 months (II)	1 - 5 years (III)
<b>Contractual terms:</b>					
<b>Non-derivative financial liabilities:</b>					
Trade payables	213.327	215.527	215.527	-	-
Bank loans	80.845	80.845	80.845	-	-
	<b>294.172</b>	<b>296.372</b>	<b>296.372</b>	-	-

## TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

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#### **NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)**

##### **c) Market risk:**

###### **i) Interest risk**

As the Group had no financial instruments subject to interest rate risk as of 31 December 2019, the Group is not subject to significant exposure from fluctuations in interest rates.

###### **ii) Price risk**

The Group's profitability and cash flows generated from operating activities depend in part on changes in the prices of raw materials. These relevant prices are followed closely by the Group and monitored by the Board of Directors in order to reduce pricing pressure and to take necessary precautions to mitigate cost fluctuations.

###### **iii) Foreign exchange risk**

The Group is exposed to foreign exchange risk through the impact of rate changes on translation into TL of foreign currency denominated assets and liabilities. These risks are discussed at the meetings of Board of Directors, and closely monitored by analysis of the foreign currency position.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

	Foreign Currency Position Schedule							
	31 December 2019				31 December 2018			
	TL Equivalent	USD	Euro	Other (TL Equivalent)	TL Equivalent	USD	Euro	Other (TL Equivalent)
1. Trade Receivables	1.476	225	21	-	1.582	188	50	287
2a. Monetary Financial Assets (Including Cash, Bank accounts)	145.370	7.702	14.971	52	494.976	84.607	7.960	71
2b. Non-Monetary Financial Assets	22.190	6	3.146	1.232	4.562	23	735	-
3. Other	-	-	-	-	-	-	-	-
<b>4. Current Assets (1+2+3)</b>	<b>169.036</b>	<b>7.933</b>	<b>18.138</b>	<b>1.284</b>	<b>501.120</b>	<b>84.818</b>	<b>8.745</b>	<b>358</b>
5. Trade Receivables	-	-	-	-	-	-	-	-
6a. Monetary Financial Assets	-	-	-	-	-	-	-	-
6b. Non-Monetary Financial Assets	5.884	-	885	-	3.461	1	572	-
7. Other	-	-	-	-	-	-	-	-
<b>8. Non-Current Assets (5+6+7)</b>	<b>5.884</b>	<b>-</b>	<b>885</b>	<b>-</b>	<b>3.461</b>	<b>1</b>	<b>572</b>	<b>-</b>
<b>9. Total Assets (4+8)</b>	<b>174.920</b>	<b>7.933</b>	<b>19.023</b>	<b>1.284</b>	<b>504.581</b>	<b>84.819</b>	<b>9.317</b>	<b>358</b>
10. Trade Payables	(22.660)	(840)	(2.503)	(1.024)	(54.408)	(1.047)	(8.020)	(420)
11. Financial Liabilities	(3.492)	-	(525)	-	-	-	-	-
12a. Monetary Other Liabilities	-	-	-	-	-	-	-	-
12b. Non-Monetary Other Liabilities	(909)	(153)	-	-	(2.825)	(535)	-	-
<b>13. Short Term Liabilities (10+11+12)</b>	<b>(27.061)</b>	<b>(993)</b>	<b>(3.028)</b>	<b>(1.024)</b>	<b>(57.233)</b>	<b>(1.582)</b>	<b>(8.020)</b>	<b>(420)</b>
14. Trade Payables	-	-	-	-	-	-	-	-
15. Financial Liabilities	(19)	-	(3)	-	-	-	-	-
16a. Monetary Other Liabilities	-	-	-	-	-	-	-	-
16b. Non-Monetary Other Liabilities	-	-	-	-	-	-	-	-
<b>17. Long Term Liabilities (14+15+16)</b>	<b>(19)</b>	<b>-</b>	<b>(3)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>18. Total Liabilities (13+17)</b>	<b>(27.080)</b>	<b>(993)</b>	<b>(3.031)</b>	<b>(1.024)</b>	<b>(57.233)</b>	<b>(1.582)</b>	<b>(8.020)</b>	<b>(420)</b>
<b>19. Net Asset/(Liability) Position of Off-Financial Position</b>								
Derivative Instruments (19a-19b)	-	-	-	-	-	-	-	-
<b>19a. Net Asset/(Liability) Position of Off-Financial Position</b>								
Derivative Instruments	-	-	-	-	-	-	-	-
<b>19b. Amount of Liability Nature Off-Financial Position</b>								
Derivative Instruments	-	-	-	-	-	-	-	-
<b>20. Net Foreign Asset/(Liability) Position (9-18+19)</b>	<b>147.840</b>	<b>6.940</b>	<b>15.992</b>	<b>260</b>	<b>447.348</b>	<b>83.237</b>	<b>1.297</b>	<b>(62)</b>
<b>21. Net Foreign Currency Asset/(Liability) Position of</b>								
Monetary Items (=1+2a+5+6a-10-11-12a-14-15-16a)	120.675	7.087	11.961	(972)	442.150	83.748	(10)	(62)
<b>22. Total Fair Value of Financial Instruments Used for</b>								
Foreign Currency Hedging	-	-	-	-	-	-	-	-
<b>23. Amount of foreign currency denominated assets hedged</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>24. Amount of foreign currency denominated liabilities hedged</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

As of 31 December 2019, Group's export and import amounts are TL 113.487 and TL 340.172 respectively (31 December 2018: TL 85.737 and TL 334.664).

**TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019**

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

**NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS  
(Continued)**

**31 December 2019:**

	<b>Profit/Loss</b>	
	<b>Appreciation of foreign currency</b>	<b>Depreciation of foreign currency</b>
<b>Change of USD by 10% against TL:</b>		
1- Asset/Liability denominated in USD - nets	4.212	(4.212)
2- The part of USD risk hedged (-)	-	-
<b>3- USD effect - net (1+2)</b>	<b>4.212</b>	<b>(4.212)</b>
<b>Change of Euro by 10% against TL:</b>		
4- Asset/Liability denominated in Euro - net	7.956	(7.956)
5- The part of EUR risk hedged (-)	-	-
<b>6- Euro effect - net (4+5)</b>	<b>7.956</b>	<b>(7.956)</b>
<b>Change of other currencies by 10% against TL:</b>		
7- Asset/Liability denominated in other currencies - net	(97)	97
8- The part of other currency risk hedged (-)	-	-
<b>9- Other currency effect - net (7+8)</b>	<b>(97)</b>	<b>97</b>
<b>TOTAL (3+6+9)</b>	<b>12.071</b>	<b>(12.071)</b>

**31 December 2018:**

	<b>Profit/Loss</b>	
	<b>Appreciation of foreign currency</b>	<b>Depreciation of foreign currency</b>
<b>Change of USD by 10% against TL:</b>		
1- Asset/Liability denominated in USD - net	44.227	(44.227)
2- The part of USD risk hedged (-)	-	-
<b>3- USD effect - net (1+2)</b>	<b>44.227</b>	<b>(44.227)</b>
<b>Change of Euro by 10% against TL:</b>		
4- Asset/Liability denominated in Euro - net	(6)	6
5- The part of EUR risk hedged (-)	-	-
<b>6- Euro effect - net (4+5)</b>	<b>(6)</b>	<b>6</b>
<b>Change of other currencies by 10% against TL:</b>		
7- Asset/Liability denominated in other currencies - net	(6)	6
8- The part of other currency risk hedged (-)	-	-
<b>9- Other currency effect - net (7+8)</b>	<b>(6)</b>	<b>6</b>
<b>TOTAL (3+6+9)</b>	<b>44.215</b>	<b>(44.215)</b>

There is no effect of foreign currency changes on equity apart from the effects on net income as of 31 December 2019 and 2018.



# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 25 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

#### d) Capital risk management:

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as the total liability less cash and cash equivalents and financial investments.

	31 December 2019	31 December 2018
Total liabilities	1.229.315	933.217
Less: Cash and cash equivalents	(347.427)	(146.537)
Less: Financial assets at fair value through profit/loss	-	(376.782)
Net debt	881.888	409.898
Total equity	1.305.899	1.405.420
<b>Debt/equity ratio</b>	<b>68%</b>	<b>29%</b>

### NOTE 26 - FINANCIAL INSTRUMENTS

#### Classes of financial instruments and their fair values:

#### 31 December 2019:

	Financial liabilities at amortised cost	Financial assets at fair value through profit or loss	Book value	Note
<b><u>Financial assets</u></b>				
Cash and cash equivalents	347.427	-	347.427	27
Trade receivables	849.027	-	849.027	4
<b><u>Financial liabilities</u></b>				
Bank loans	188.211	-	188.211	6
Trade payables	234.212	-	234.212	4
Lease liabilities	27.080	-	27.080	2.4

#### 31 December 2018:

	Financial liabilities at amortised cost	Financial assets at fair value through profit or loss	Book value	Note
<b><u>Financial assets</u></b>				
Cash and cash equivalents	146.537	-	146.537	27
Trade receivables	739.343	-	739.343	4
Financial investments	-	376.782	376.782	24
<b><u>Financial liabilities</u></b>				
Bank loans	80.845	-	80.845	6
Trade payables	213.327	-	213.327	4

The Group management believes that the book values of financial instruments reflect their corresponding fair values.

# TÜRK TUBORG BİRA VE MALT SANAYİİ A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

*(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)*

### NOTE 27 - CASH AND CASH EQUIVALENTS

	31 December 2019	31 December 2018
Banks	347.304	146.378
- TL denominated time deposits	196.260	7.628
- Euro denominated time deposits	99.568	47.312
- USD denominated time deposits	45.753	65.692
- TL denominated demand deposits	5.723	23.936
- USD denominated demand deposits	-	1.810
Cash in hand	123	159
	<b>347.427</b>	<b>146.537</b>

TL denominated time deposits of TL 196.260 (31 December 2018: TL 7.628) at 31 December 2019 has an interest rate of 10,38% p.a. (31 December 2018: 16,91% p.a.) and its weighted average maturity is on 3 January 2020 (31 December 2018: 2 January 2019) whereas USD denominated time deposits of USD 7.702 (31 December 2018: USD 12.439) at 31 December 2019 has an interest rate of 2,06% p.a. (31 December 2018: 2,91% p.a.) and its weighted average maturity is on 12 January 2020 (31 December 2018: 2 February 2019). Euro denominated time deposits of Euro 14.971 (31 December 2018: Euro 7.830) at 31 December 2019 has an interest rate of 0,19% p.a. (31 December 2018: 1,30%) and its weighed maturity is on 30 January 2020 (31 December 2018: 18 January 2019).

### NOTE 28 - SUBSEQUENT EVENTS

None.

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